Appropriations Committee Testimony President Susan Herbst University of Connecticut -February 21, 2012-

Senator Harp, Representative Walker, Senator Kane, Representative Miner, and members of the Committee:

Now that we have concluded our conversation about the Health Center's budget, I would now like to focus my remarks on the Storrs and Regional Campuses. Before I discuss how we will manage through these difficult budgetary times, I will share some positive information about how we are doing and report on some of the important initiatives we are undertaking this year. I will then explain how we have been addressing our budget challenges and provide you with an overview of our implementation of the McKinsey Report recommendations.

UConn remains a tremendous investment that pays great dividends to Connecticut taxpayers. We are now ranked 19th among public research universities by *U.S. News and World Report*, which continues UConn's movement into the top echelons of public research universities. In 2011 we had approximately 28,600 applications for our freshman class of 4,600 (at all our campuses). As of last week, we had almost 30,000 applications from Connecticut and beyond for the class that will enter in Fall 2012.

Our record enrollment includes the most academically talented and most culturally diverse student body in UConn's history. We are awarding the most degrees ever, which means more talented young people are available to Connecticut's economy than ever before. (All these data points are documented in the handout we provided to the Committee.) Applications to the graduate programs, the law school, the School of Social Work, and the Medical School continue to rise.

These students seek admission because of our academic reputation and because, for a Connecticut resident, UConn offers greater value, higher quality, and more affordable choices, by far, than any competitor. Recently, the University was ranked in the top 30 best value public colleges for in state costs by *Kiplingers Personal Finance*.

As the state's only public research institution, UConn continues to take its role in driving innovation and economic development seriously. University faculty have developed 242 patents over the last 13 years and the University has 97 active technology licenses and options currently. By the end of 2011, the University was home to 22 incubator companies which generated more than \$30 million in revenue and employed 81 employees.

In the Stem Cell arena, our faculty have created four new human embryonic stem cell lines and an invention has been disclosed for cartilage replacement. At our Center for Entrepreneurship & Innovation, we have assisted more than 535 companies from a wide-range of industries since January 2007.

We were pleased that the Governor's budget for FY 2013 funds the Eminent Faculty program and includes \$1 million for our new faculty hiring plan.

The Governor's and General Assembly's commitment to a second Eminent Faculty team and investment in the first building of a Storrs Technology Park will enable us to expand upon the economic achievements I referenced earlier. I am excited to report that the University has already raised more than the required industry match of \$2 million for the Eminent Faculty team and recruitment efforts are underway for the new team that will be critical to the Park's success.

Since design money was awarded in August for the Technology Park's first building, we have selected an architect. We also have completed a visioning process for the Park with Connecticut industry partners which included UTC, GE, Covidien, IBM and several smaller companies. This valuable industry input helped us to determine that Advanced Manufacturing and Advanced Materials will be the initial building's focus. This strategic direction aligns with both the industrial assets of Connecticut and the direction of Federal research priorities.

We commend the Governor for his support of our new faculty hiring plan. Professors in the classroom and the students they teach are the heart and soul of a university. The 290 new professors this plan will allow us to hire will go a long way in helping students get the courses they need to expedite their graduation. It will have a dramatic, positive effect on our students and our overall research capacity for years to come.

This plan is long overdue. The extraordinary growth in UConn's student enrollment has far outpaced the growth in faculty. From the fall of 1995 to 2011, undergraduate enrollment increased by 53 percent – from 14,667 to 22,472 – while the number of faculty at UConn has increased by only 16 percent over the same period – from 1,148 to 1,330. UConn's student-to-faculty ratio was 14-to-1 in FY 1996; it is now 18-to-1. The University's goal is for the ratio to be 15-to-1, which this plan will accomplish.

The budget will allow us to pursue a bold and aggressive strategy of faculty hiring that will transform our institution by providing excellent teaching and service to our undergraduate students, generate research that has national and international impact, increase innovations that create jobs, build great graduate programs and address our state's workforce shortages. To this end, I have asked the Deans to develop hiring plans that:

- Are thematic and developed around targeted areas of impact;
- Will increase existing academic or research strength or generate a new strength in particular areas;
- Interface with major initiatives like Bioscience Connecticut and our new Technology Park; and
- Involve interdisciplinary hires that benefit multiple departments.

Additionally, many of the new professors will be in workforce shortage areas like Engineering, the Life and Physical Sciences, Pharmacy, Nursing, Allied Health and Education, particularly in the areas of special education and urban school reform.

While we are appreciative of the Governor's and General Assembly's support, our budget situation is not without its challenges. The University has been a full partner in assisting the State in addressing its fiscal crisis. The University now receives just 28% of its revenues from the State of Connecticut. The remaining 72% is raised primarily through research grants, tuition and fees and philanthropy.

Between FY 2009 and FY 2012, the University has absorbed state operating cuts of \$26.3 million (including fringe benefits) and fund balance reductions of \$23 million for a total decrease of \$49.3 million during that timeframe. Our state block grant of \$205.6 million (actual projected allotment) in FY 2012 is \$28.9 million less than our FY 2008 appropriation of \$234.5 million. The FY 2013 level of funding reflects adjustments related to the SEBAC agreement.

We recognize that there is more we can do to respond to the economic pressures and to ensure our long-term fiscal health. With that in mind, in late 2010 the University hired McKinsey & Company (McKinsey) through a competitive selection process and embarked on a Strategic Redesign Initiative – an exhaustive review of key areas of UConn's non-academic operations which would result in

recommendations aimed at reducing costs, streamlining and improving processes and generating greater non-tuition revenue. This review applied only to the Storrs and regional campuses, not the Health Center, which has already completed a similar project.

The University secured the services of McKinsey to have an experienced external entity to help us take a hard, critical look at core services and find those services which can be improved. The primary purpose of the engagement was to show the University how its non-academic operations could be improved, not to congratulate UConn on all that we do well.

Significantly, the report notes that many of the issues that were encountered at UConn are common at large research universities. The report also states: "In many instances, UConn's costs are in-line with peer universities" and that the goal of this effort was to move UConn's operational efficiency "from 'about average' towards best-practice."

The report's recommendations are the first step, but equally important is taking action. To that end, the University has begun implementing a number of the McKinsey recommendations. While implementation will be a multi-year process, it should be noted that the University will recover the entire cost of hiring McKinsey in the first year alone. <u>It is also important to note that savings resulting from the implementation of McKinsey recommendations only allow UConn to break even with the Governor's recommended budget for the University in FY 2013.</u>

It should be emphasized that the McKinsey Report acknowledged that they did not consider the public policy implications of the recommendations but that UConn should. By considering the public policy implications, some recommendations will be deemed impractical or inadvisable. For example, some of the suggestions McKinsey made in the procurement area call for the University to buy goods and materials in bulk to achieve savings. However, if we implemented this recommendation completely, it might negatively impact Connecticut business' ability to win University contracts and affect UConn's ability to meet set-aside goals for small businesses and companies owned by women and persons of color.

Listed below are some of the cost-saving measures currently underway:

- PROCUREMENT. The initial implementation of the McKinsey recommendations started in early fall 2011. Procurement sourcing teams were formed with faculty and non-faculty members with the goal of finding ways to centralize and standardize items such as office supplies, office furniture, janitorial supplies and other goods and services. The projected savings through standardization and consolidation in the first year (FY 2012) will be at least \$4 million. When all the procurement improvements are implemented by the end of FY 2016, savings in this area are projected to be in excess of \$20 million.
- CENTRAL FACILITIES OPERATIONS. The initial phase of implementing the McKinsey recommendations is underway. Over the next several months, the Facilities staff will be dispatched in a more planned and organized way which should result in better planned and more efficient work days; organizational structures will be changed; and the deployment of personnel will be adjusted which will improve service delivery. The savings in the first year (FY 2012) are projected to be \$1 million. The University has an opportunity to save over \$6 million yearly when all the changes are implemented by the end of FY 2016.
- CENTRAL INFORMATION TECHNOLOGY. The University's information technology structure is being centralized to include both University Information Technology Services (UITS) and IT functions within colleges, schools, departments and other units. As an initial step in this process, these independent units have now been consolidated under the Provost's direction. By the end of FY 2016, savings could be over \$4 million yearly.

• FINANCE, HUMAN RESOUCES AND GENERAL ADMINISTRATON. Implementing recommendations from McKinsey, in conjunction with the implementation of the new financial reporting system, will provide greater centralization in these areas, improve work-flow and reduce redundancies. Savings by the end of FY 2013 may exceed \$1 million and as much as \$7 million by the end of FY 2016.

Beyond the recommendations that are already being implemented, there are additional recommendations contained in the report which require further review. These recommendations will continue to be studied to determine if they are appropriate and workable. It must also be noted that UConn is a public agency and must operate according to state laws and regulations as well as the collective bargaining contracts of its workforce, including the most recent SEBAC agreement with the state, when determining which recommendations are feasible or beneficial.

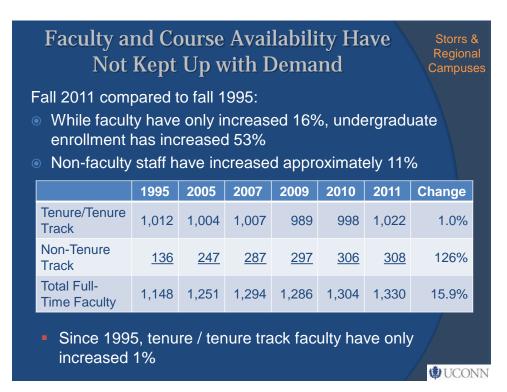
We are continuing this work to ensure that our operations have the effectiveness and efficiency needed to maximize the resources that can be used to advance our academic goals.

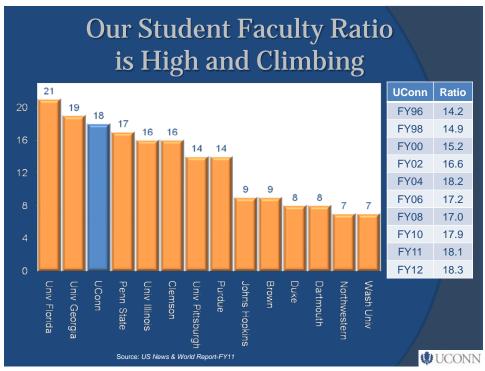
We hope this provides an overview of our budget situation and our major priorities for this year. As always, I would like to thank you for your continued support of the University of Connecticut and would be happy to answer any questions.

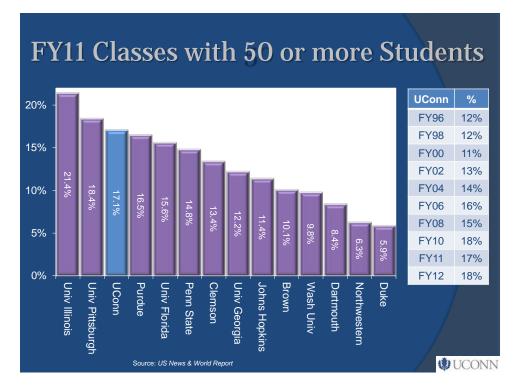
University of Connecticut Storrs and Regional Campuses Responses to Questions for 2012 Subcommittee Work Session February 24, 2012

1. Faculty Hiring Plan

a. What is the plan & why do we need to hire 290 faculty? The extraordinary growth in UConn's student enrollment has far outpaced the growth in faculty.







The faculty hiring plan will allow us to pursue a bold and aggressive strategy that will transform our institution by providing excellent teaching and service to our undergraduate students, generate research that has national and international impact, increase innovations that create jobs, build great graduate programs and address our state's workforce shortages. The goal is to hire approximately 290 new faculty over the next four years.

The tuition and fee increases over the next four years, which help support the faculty hiring plan, will enable us to decrease the student to faculty ratio, expand course offerings, help students to graduate on-time, and allow students and parents to budget ahead of time.

For FY 2013, there are many searches currently in process in the following units to meet the immediate high student demands in key academic areas, to capitalize on research strengths and to stimulate innovation and economic development:

- Engineering: Mechanical, Electrical & Computer, Civil & Environmental,
 Computer Science, Chemical, Materials & Biomolecular
- Nursing
- Pharmacy
- Liberal Arts & Sciences: Literatures, Cultures & Languages, English, Philosophy, History, Biology-Structural and Ecology & Evolutionary, Psychology, Chemistry-Environmental and Health Related, Geosciences, Math, Statistics, Communications, Family Studies, Sociology, Political Science, Economics
- Agriculture: Allied Health, Biostatistics, Animal Science, Agribusiness
- Business: Marketing-Business Law, Management, Finance, Accounting, Entrepreneurship & Innovation, Digital Media

- Education: Educational-Leadership and Psychology, Special Education, Kinesiology, Urban School Improvement
- Fine Arts: Music-Orchestra and Choral, Dramatic Arts-Performance, Acting and Dramaturgy, Art and Art History
- Law: Civil Procedure and Constitutional Law
- Technology Park: Advanced Manufacturing & Advanced Materials

For FY 2014-2016, I have asked the Deans to develop hiring plans that:

- Are thematic and developed around targeted areas of impact
- Will increase existing academic or research strength or generate a new strength in particular areas
- Interface with major initiatives like Bioscience Connecticut and our new Technology Park
- Involve interdisciplinary hires that benefit multiple departments

b. Faculty Hiring Plan Statistics

(All costing assumes that the State will fully fund collective bargaining increases in FY14-FY16)

Option 1
(Based on the Governor's Recommended Budget for FY 2013)

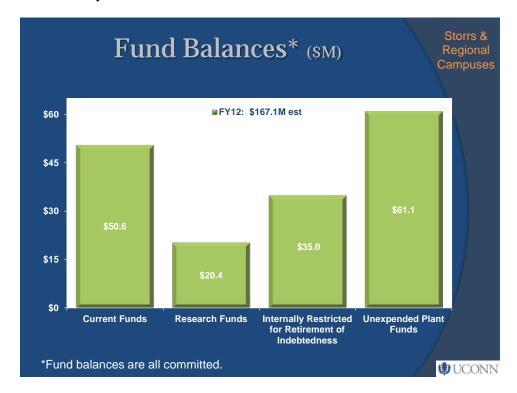
FY	# of Faculty	Student Faculty Ratio	Tuition Increase	State Approp Increase	Other Sources
13	70	17.1	5.50% \$9.4M	0.5% \$1.0M	\$1.5M
14	90	16.2	5.75% \$21.7M	0.5% \$2.1M	\$3.0M
15	65	15.6	6.00% \$34.7M	0.5% \$3.2M	\$4.5M
16	65	15.0	6.25% \$49.7M	0.5% \$4.4M	\$6.0M

Option 2

FY	# of Faculty	Student Faculty Ratio	Tuition Increase	State Approp Increase	Other Sources
13	70	17.1	6.00% \$10.2M	\$0	\$1.5M
14	90	16.2	6.25% \$23.6M	\$0	\$3.0M
15	65	15.6	6.50% \$37.7M	\$0	\$4.5M
16	65	15.0	6.75% \$53.9M	\$0	\$6.0M

It is important to note that the funds generated by Option 1 or 2 will go towards the hiring of additional faculty. Any other funds needed to support the faculty hiring plan for things such as faculty start-up costs associated with space and equipment, graduate assistant support, administrative support staff, academic support staff, and operating expenses for contractuals and commodities are not included in the funding plan specified above. These needs must be met within existing funds such as operating budget savings attributed to the McKinsey recommendations or fund balances set-aside for this purpose.

2. What is the history of UConn fund balances?



Adequate levels of fund balances are required for the following reasons:

 The fund balances may be used for cash flow purposes to operate schools and colleges: estimated current funds balance of \$50.6M for 6/30/12 represents approximately 21 days of cash. Board of Trustee policy is 90 days which is over \$213M.

Commitments include:

- The current funds balance is our operating capital and support for programs and activities that generate revenue and are not supported by the State appropriation. These types of funds will be used for one-time expenses related to the faculty hiring plan.
- The current funds balance not only includes inventory but also serves as our renewal and replacement fund per the UCONN 2000 master indenture.
- The research fund balances are derived from federal grants and are dedicated to supporting our research enterprise.
- The Retirement for Indebtedness balance is for debt service obligations and to maintain high debt ratings by Moody's and Standard & Poor's.
- Plant fund balances are committed to projects that include life safety, code
 compliance and corrections and the renovation of residential and dining
 facilities. Projects may not begin until all funding is in place. In addition, the
 window of opportunity to actually complete many repairs, renovations and
 improvements is limited as some projects cannot be done while students are
 occupying the buildings.
- Fund balances have been used for emergency financial aid for students experiencing economic hardship in these difficult times.

Historical fund balances: FY11-\$175.4M, FY10-\$162.8M, FY09-\$147.2M

3. McKinsey Report

In late 2010 the University hired McKinsey & Company (McKinsey) through a competitive selection process and embarked on a Strategic Redesign Initiative – an exhaustive review of key areas of UConn's non-academic operations which would result in recommendations aimed at reducing costs, streamlining and improving processes and generating greater non-tuition revenue. This review applied only to the Storrs and regional campuses, not the Health Center, which has already completed a similar project.

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The following spreadsheets include more detail about the recommendations currently underway, anticipated savings and timelines.



University Update February 2012

UConn: A Connecticut Success Story

- State's unprecedented investment in physical capital has catapulted UConn from a 3rd or 4th choice school to a 1st choice for highly prepared in-state, out-of-state and international students
- UConn ranked 19th among public universities nationally according to *U.S. News and World* Report
- UConn ranked in the top 30 best value public colleges for in-state costs by Kiplingers Personal Finance

Commitment to Economic Development

- Technology Park
 - Innovation Partnership Building:
 - 125,000 square foot multi-story research building
 - Comprised primarily of large, flexible-use laboratories containing specialized equipment for collaborative research
 - Includes space for business incubators, private space for use by individual companies, and office space
 - Nexus of intellectual, physical and cyber assets that will lead to a university-industry partnership for research and innovations, technology commercialization and job growth

UCONN

Commitment to Economic Development

- Bioscience Connecticut: Elements of the Plan
 - Lead the way in Bioscience innovation
 - Renovate existing UCHC facilities to increase research capacity & productivity
 - Increase basic and clinical/translational scientists
 - Expand incubator facilities to foster new start up businesses
 - Meet the needs of Connecticut's future
 - Increase medical and dental school enrollment by 30%
 - Establish loan forgiveness program to attract more graduates to practice primary care medicine and dentistry in Connecticut
 - Improve access to state-of-the-art care
 - Construct new hospital tower & ambulatory care facility
 - Renovate John Dempsey Hospital
 - Implement community-based programs

Jobs Today, Economic Growth Tomorrow, Innovation for the Future

Contributing to the Economic Health of Connecticut

- Innovative Technologies:
 - 242 patents issued over the last 13 years
 - 38 UConn technology startups formed since 1985
 - 97 active technology licenses and options currently
- External research funding increased 28% from FY07 (\$185.6M) to FY11 (\$237.0M)
- Technology Incubation Program In 2011:
 - 20 companies hosted at three campuses with 65 full-time and 16 part-time jobs
 - \$30.4M in revenue generated
 - Industry sectors include health, medical devices, consumer products, biotech, advanced materials, IT and clean energy

Contributing to the Economic Health of Connecticut

- Eminent Faculty Programs
 - Center for Clean Energy Engineering
 - Leveraged industry match of \$2M (State funds=\$2M)
 - Value of 87 active energy research awards is \$22M in 2011
 - Advanced Manufacturing & Materials Genomics
 - Leveraged match of \$2.25M for Professorships in Convergence Engineering and Biomedical Engineering (State funds =\$2.5M)
 - Faculty searches have been approved for hiring in 2012

Contributing to the Economic Health of Connecticut

- Stem Cell Institute
 - Awarded \$30M in state grant funding
 - 4 new human embryonic stem cell lines created
 - Invention disclosed for cartilage replacement
- Center for Entrepreneurship & Innovation
 - Partnership between School of Business & School of Law
 - Assisted approximately 535 companies from wide-range of industries since January 2007



Contributing to the Economic Health of Connecticut

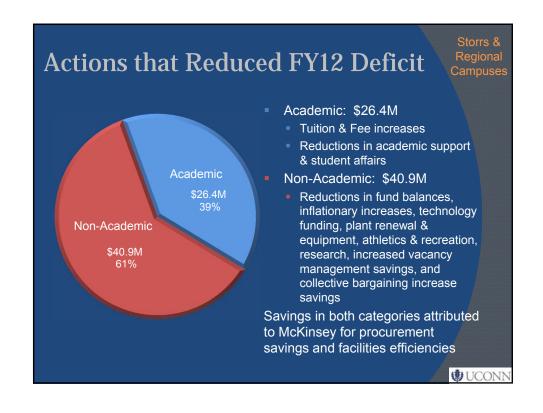
- Nanotechnology
 - Federal funding increased 96% from \$25M in 2005 to almost \$50M in 2011
 - Patent filings increased 86% since FY98
 - Graduate student and postdoctoral fellow positions increased from 100 in 2005 to 140 in 2011 thereby increasing the pipeline of nanotechnology experts available to support Connecticut businesses
 - Approximately 55 faculty conducting nanotechnology research have attracted more highly qualified undergraduate students to this field

FY12 Budget Plan

Storrs & Regional Campuses

- Revenues
 - Minimal tuition & fee increases
 - Less state support
 - Expanded summer session
 - Utilization of more alternative revenue sourcesprivate / grants / fund balances
- Expenditures
 - 27th payroll
 - Increased financial aid
 - No wage increases (except for 2 months for UCPEA)
 - Deficit reduction plan
- Focus on setting a foundation that enables
 University to protect academics as much as possible

FY12 Budget Context (SM) Regional Campuses Revenue Budget: **Expenditure Budget:** \$1,028.6 \$1.033.2 State Support \$284.2 ▼ State Support: 27.6% Personal Services (w/FB): 55.4% ■ Tuition & Fees: 34.4% Equipment & Other: 20.3% ■ Grants & Contracts: 17.9% Financial Aid: 11.8% Auxiliaries: 17.9% ▼Transfers: 2.7% **M** Other: 2.2% ■ Research Fund: 9.8% **UCONI**



Strategic Redesign Initiative

Storrs & Regional Campuses

- Hired McKinsey & Company to conduct an exhaustive review of key areas of nonacademic operations which included:
 - Cost reductions
 - Improved & streamlined processes
 - Greater generation of non-tuition revenue
- Implementation of recommendations is a multi-year process
- Cost-saving measures already underway in procurement, facilities operations, information technology and general administration have helped to balance the FY12 budget

Massive Increase in Student Demand for Admission

Storrs & Regional Campuses

Fall 2011 compared to fall 1995:

- Freshman Applications increased 164% (10,809 to 28,584)
 - Increased 23% over fall 2010 (1st year of common application)
 - Current year, number of HS seniors specifying SAT scores be sent to UConn up 9%
 - Current year, number of prospective students at fall open house up 16% since 1997
- Freshman enrollment at Storrs increased 65% (2,021 to 3,327)
- Undergraduate enrollment increased 53% (14,667 to 22,472)
- Students housed at Storrs increased 82% (6,957 to 12,661)
- Undergraduate degrees increased 62% (2,951 to 4,776)



Faculty and Course Availability Have Not Kept Up with Demand

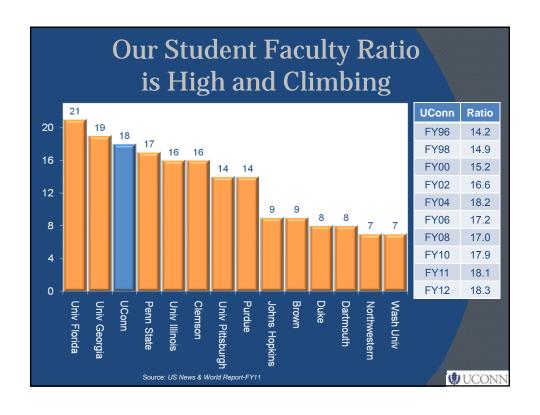
Storrs & Regional Campuses

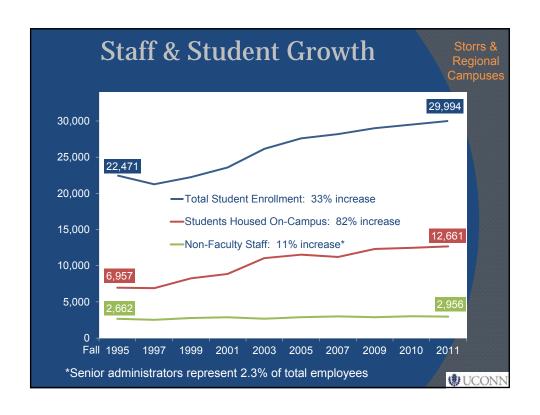
Fall 2011 compared to fall 1995:

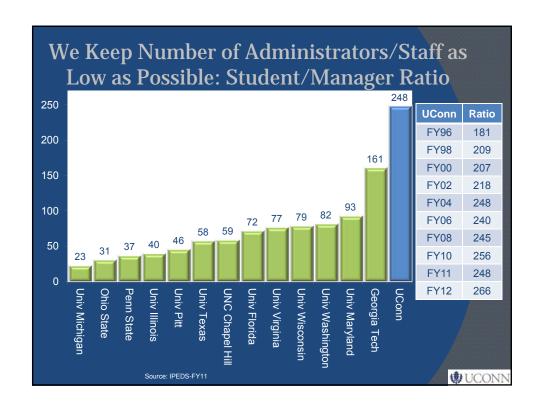
- While faculty have only increased 16%, undergraduate enrollment has increased 53%
- Non-faculty staff have increased approximately 11%

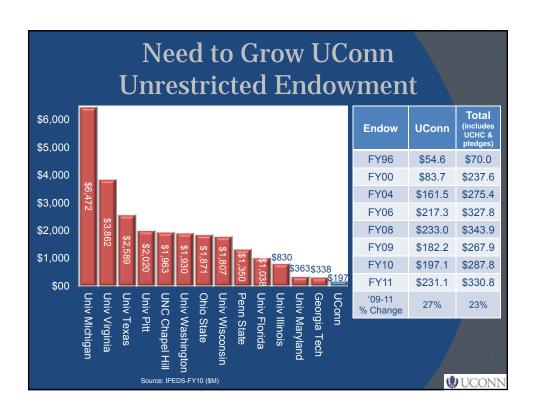
	1995	2005	2007	2009	2010	2011	Change
Tenure/Tenure Track	1,012	1,004	1,007	989	998	1,022	1.0%
Non-Tenure Track	<u>136</u>	<u>247</u>	<u>287</u>	<u>297</u>	<u>306</u>	<u>308</u>	126%
Total Full- Time Faculty	1,148	1,251	1,294	1,286	1,304	1,330	15.9%

Since 1995, tenure / tenure track faculty have only increased 1%









tate Appropriation as % of Total Revenues is Declining									
UConn	%		<u>Approp</u>	Reductions (w/FB)	Fund Sweep				
FY91 FY95	50.0% 43.4%	FY09 Actual	\$234.1 (\$327.8 w/FB)	\$19.6					
FY06 FY07	35.4% 35.5%	FY10 Actual	\$233.0 (\$325.4 w/FB)	\$3.2	\$8.0				
FY08 FY10	35.8% 32.6%	FY11 Actual	\$232.7 (\$329.0 w/FB)	\$0.5	<u>\$15.0</u>				
FY11	31.1%	FY12 Forecast	\$205.6 (\$280.8 w/FB)	<u>\$3.0</u>					
FY12 est	27.6%	Total		\$26.3	\$23.0				
Since FY09, UConn has absorbed approximately \$49.3M in reductions									
Governor's proposed budget for FY13 is \$205.7M and includes funds for Eminent Faculty & the Faculty Hiring Plan									

blic Schools	JS News Public Rank	FY11-FY12 Change	FY08-FY12 Change	
ington	10	20.7%	69.6%	
١	2	17.7%	80.3%	In-State
erkeley	1	17.3%	79.2%	III-State
vine	13	16.8%	73.7%	
an Diego	8	16.5%	77.6%	Tuition &
anta Barbara	10	16.1%	72.2%	I ditton &
avis	9	15.7%	70.9%	3.6 1.
а	19	12.1%	67.9%	Mandatory
gia Tech	7	10.7%	71.1%	manatory
ia	2	8.9%	36.2%	Ease
gia	23	8.4%	68.5%	Fees
urgh	19	8.0%	25.3%	
m & Mary	6	7.7%	43.3%	for
onsin	10	7.6%	34.5%	101
esota	25	6.7%	31.7%	E 05
gan	4	6.7%	20.9%	Top 25
S	13	5.7%	24.3%	Top 20
Carolina	5	5.1%	31.2%	D1-12 -
State	13	4.8%	24.4%	Public
ie	23	4.5%	27.8%	
5	13	4.0%	27.7%	Universities
State	17	3.3%	12.2%	Universities
son	25	3.3%	24.7%	
and	17	2.8%	8.6%	
n		2.4%	20.7%	
ers	25	1.4%	19.4%	
A&M	19	0.4%	14.8%	4₩ []

	Public Schools	US News Public Rank	FY11-FY12 Change	FY08-FY12 Change	
	Washington	10	10.6%	27.9%	
	Minnesota	25	9.2%	23.2%	Out-of-State
	Virginia	2	9.1%	30.5%	Out-or-state
	North Carolina	5	8.5%	27.9%	TT 4:4
	UC San Diego	8	8.2%	33.5%	Tuition &
_	William & Mary	6	6.6%	32.5%	I dittoff &
	UCLA	2	5.7%	33.4%	N/
	Rutgers	25	5.7%	28.0%	Mandatory
	UC Irvine	13	5.5%	32.5%	
_	UC Santa Barbara	10	5.4%	32.6%	Fees
	UC Davis	9	5.4%	32.5%	1,662
_	Wisconsin	10	4.9%	18.6%	^
_	Michigan	4	4.9%	20.7%	for
-	Maryland	17	4.8%	17.2%	101
_	Ohio State	17	4.3%	15.7%	Т ог
	Texas	13	4.1%	32.4%	Top 25
_	Pittsburgh	19	3.9%	14.1%	-
_	Purdue	23	3.8%	24.4%	Public
_	Clemson	25	3.8%	30.6%	r ubiic
_	Georgia Tech	7	3.5%	19.2%	
	Penn State	13	3.5%	18.4%	Universities
	Georgia Illinois	23 13	2.7%	33.6% 11.0%	Ciliversities
	UConn	13	2.7%	21.0%	
	Florida	19	2.0%	56.6%	
_		19	1.1%	33.3%	
	UC Berkeley Texas A&M	19	0.2%	45.8%	₩ U

UConn's Affordability

Regional

UCONN

- Among the Top 53 Public Universities:
 - In-State Tuition & Mandatory Fees
 - UConn's 2.4% one-year increase for FY12 is the 3rd lowest
 - UConn's FY12 rate of \$10,670 places us in the middle of the pack, as we rank 26th most expensive (up from 15th in FY08)
 - UConn's rate increase of 20.5% from FY08-FY12 is the 8th lowest
 - Out-of-State Tuition & Mandatory Fees
 - UConn's 2.6% one-year increase for FY12 is the 4th lowest
 - UConn's FY12 rate of \$27,566 ranks as the 29th most expensive (up from 22nd in FY08)
 - UConn's rate increase of 21.0% from FY08-FY12 is the 16th lowest

UCONI

We Always Take Care of Our Needy Students Regardless of the Price of Tuition

Storrs & Regional Campuse

- Our best financial aid packages are provided to instate, low income students
 - Tuition funded need-based grants increased 32% since FY10
 - Tuition funded need-based grants as a percentage of net tuition revenue is budgeted at 20.2% for FY12
 - Tuition funded scholarships increased 25.5% since FY10
- More than 15,000 students received financial aid packages in FY11
- Most recent average debt at graduation was \$23,237 compared to \$25,250 nationally and default rates were 2.1% compared to 8.8% nationally

Financia	Storrs Region Campus			
Tuition Funded	FY10	FY11	FY12 Budget	FY10-FY12 % Change
Need-Based Grants	\$36.3	\$40.8	\$47.9	32.0%
Work Study/Student Labor	5.8	6.1	6.1	5.2%
Scholarships	18.4	20.7	23.1	25.5%
Tuition Waivers	<u>45.2</u>	<u>46.9</u>	<u>48.0</u>	6.2%
Total Tuition Funded	\$105.7	\$114.5	\$125.1	18.4%
Total Tuition Funded as a % of Gross Tuition Revenue	38.9%	39.1%	41.1%	
Tuition Funded Need-Based Aid as a % of Net Tuition Revenue	17.6%	18.1%	20.2%	
Total Financial Aid-all sources	\$343.2	\$372.4	\$384.1	11.9%
				\$ UCO

Why UConn Costs Often Rise Higher than Inflation

Storrs & Regional Campuses

- Enhancement of academic experience
- Recruitment of prestigious faculty
- Expansion of public engagement
- Growth in research activities
- Focus on economic development
- Increased support of student life
- Collective bargaining agreements
- Continued focus on public safety
- Constant facility renovations / improvements



Faculty Hiring Plan

Storrs & Regional Campuses

- Goals of 4 year tuition and fee / faculty hiring plan
 - Decrease the student to faculty ratio
 - Expand course offerings
 - · Help students to graduate on time
 - Allow students and parents to budget ahead of time
- Bold and aggressive strategy that will transform UConn
 - National & international impact
 - Increased research productivity
 - Building great graduate programs
 - Provide excellent teaching & service to undergraduates
- FY13 hires will be strategically targeted
 - Energizing economic development opportunities
 - Filling areas of critical need to meet high teaching demands and workforce needs
 - Supporting research capacities likely to result in external funding





Option 1 Storrs & Regional Campuses FY13 – FY16 Approved Increases for Out-of-State Undergrad Students **Out-of-State** FY14 FY13 FY15 FY16 Undergraduate **Tuition** \$26,544 \$28,080 \$29,760 \$31,608 Other Fees 2,530 2,590 2,676 2,762 Room - Double 6,096 6,278 6,466 6,660 Board - Value Plan 5,512 5,044 <u>5,196</u> 5,352 Total \$40,214 \$42,144 \$44,254 \$46,542 Increment \$1,832 \$1,930 \$2,110 \$2,288 4.8% 4.8% 5.2% **Percentage** 5.0% **UCONN**

Option 1 FY13 — FY16 Approved Increases for In-State Graduate Students										
In-State Graduate	FY13	FY14	FY15	FY16						
Tuition	\$10,782	\$11,394	\$12,078	\$12,834						
Other Fees	2,004	2,046	2,114	2,182						
Room	7,250	7,540	7,842	8,156						
Board - Value Plan	5,044	<u>5,196</u>	5,352	<u>5,512</u>						
Total	\$25,080	\$26,176	\$27,386	\$28,684						
Increment	\$1,080	\$1,096	\$1,210	\$1,298						
Percentage 4.5% 4.4% 4.6% 4.7%										

Option 1 Regional Campuses FY13 – FY16 Approved Increases for Out-of-State Graduate Students **Out-of-State FY13** FY14 **FY15 FY16 Graduate Tuition** \$27,990 \$29,592 \$31,356 \$33,300 Other Fees 2,004 2,046 2,114 2,182 Room 7,250 7,540 7,842 8,156 Board - Value Plan 5,044 5,196 5,352 5,512 \$42,288 \$49,150 Total \$44,374 \$46,664 \$1,980 Increment \$2,086 \$2,290 \$2,486 4.9% 4.9% 5.2% 5.3% **Percentage UCONN**



Option 2 Storrs & Regional Campuses FY13 – FY16 Approved Increases for In-State Undergrad Students In-State FY13 FY15 FY14 **FY16** Undergraduate **Tuition** \$8,760 \$9,312 \$9,912 \$10,584 Other Fees 2,590 2,676 2,762 2,530 Room - Double 6,096 6,278 6,466 6,660 Board - Value Plan 5,044 5,196 5,352 5,512 Total \$22,430 \$23,376 \$24,406 \$25,518 Increment \$944 \$946 \$1,030 \$1,112 Percentage 4.6% 4.4% 4.2% 4.4% **UCONN**

Out-of-State	Option 2 FY13 – FY16 Approved Increases or Out-of-State Undergrad Students										
Undergraduate	FY13	FY14	FY15	FY16							
Tuition	\$26,640	\$28,296	\$30,120	\$32,136							
Other Fees	2,530	2,590	2,676	2,762							
Room - Double	6,096	6,278	6,466	6,660							
Board - Value Plan	5,044	<u>5,196</u>	<u>5,352</u>	<u>5,512</u>							
Total	\$40,310	\$42,360	\$44,614	\$47,070							
Increment	\$1,928	\$2,050	\$2,254	\$2,456							
Percentage	5.0%	5.1%	5.3%	5.5%							

Option 2 Storrs & Regional Campuses FY13 – FY16 Approved Increases for In-State Graduate Students **In-State** FY13 **FY14** FY15 **FY16** Graduate **Tuition** \$10,836 \$11,520 \$12,276 \$13,104 Other Fees 2,046 2,114 2,182 2,004 Room 7,250 7,540 7,842 8,156 Board - Value Plan 5,044 5,196 5,352 5,512 Total \$25,134 \$26,302 \$27,584 \$28,954 \$1,134 Increment \$1,168 \$1,282 \$1,370 Percentage 4.7% 4.7% 4.9% 5.0% **UCONN**

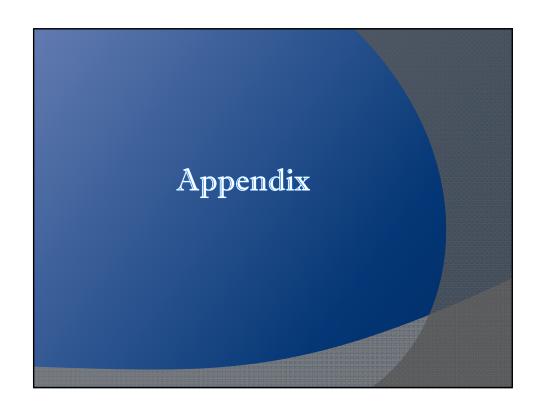
Option 2 FY13 – FY16 Appproved Increases for Out-of-State Graduate Students										
Out-of-State Graduate	FY13	FY14	FY15	FY16						
Tuition	\$28,116	\$29,880	\$31,824	\$33,966						
Other Fees	2,004	2,046	2,114	2,182						
Room	7,250	7,540	7,842	8,156						
Board - Value Plan	<u>5,044</u>	<u>5,196</u>	<u>5,352</u>	<u>5,512</u>						
Total	\$42,414	\$44,662	\$47,132	\$49,816						
Increment	\$2,106	\$2,248	\$2,470	\$2,684						
Percentage 5.2% 5.3% 5.5% 5.7%										

FY 2013 Challenges Maintain affordability through commitment to financial aid while ensuring program quality Meet the market demand for admissions Provide infrastructure and support needed to implement the Faculty Hiring Plan which will reduce the student to faculty ratio Increase innovation, technology development and new jobs Continue to train highly skilled

UCONN

professionals to meet the needs of

Connecticut businesses



Student Facts & Figures

Storrs & Regional Campuses

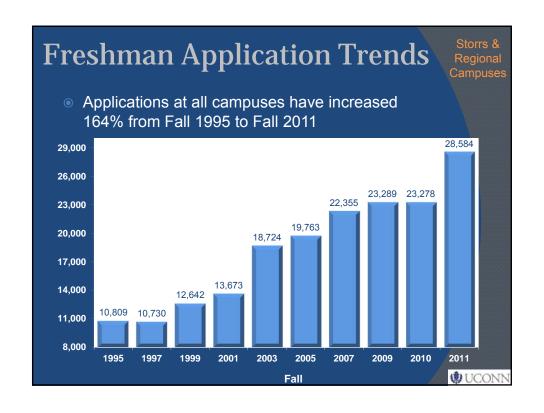
- Fall 2011 compared to fall 1995:
 - Freshman Applications at all campuses increased 164% (10,809 to 28,584)
 - SAT scores increased 103 points at Storrs (1113 to 1216)
 - 1,403 valedictorians and salutatorians enrolled at all campuses since 1995
 - Freshman enrollment at Storrs increased 65% (2,021 to 3,327)
 - Minority freshman enrollment at Storrs increased 171% (308 or 15% to 835 or 25%)
 - Undergraduate enrollment at all campuses increased 53% (14,667 to 22,472)
 - Students housed at Storrs increased 82% (6,957 to 12,661)

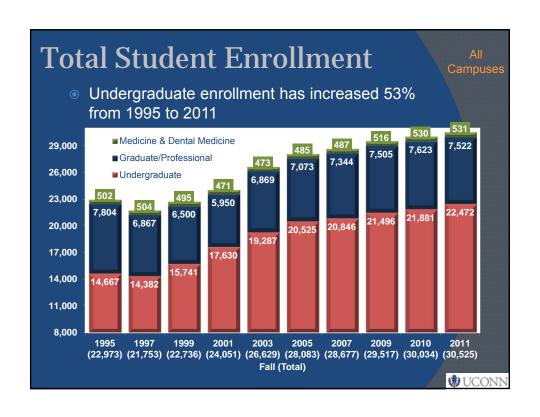
UCONN

Student Facts & Figures

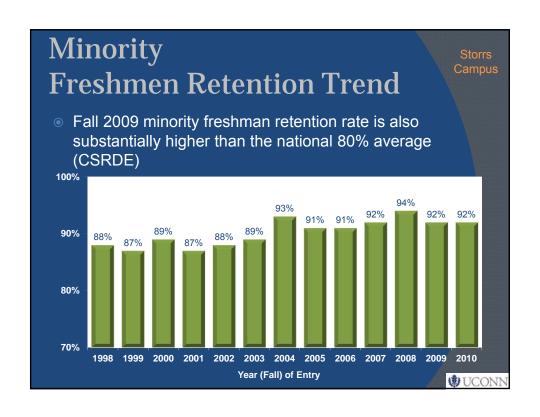
Storrs & Regional Campuses

- Fall 2010 freshman retention and minority freshman retention is 92%
- Fall 2004 average time to graduate of 4.2 years at Storrs ranks 3rd among public research universities
- Fall 2007 4-year graduation rate is 68% at Storrs
- Fall 2005 6-year graduation rate is 83% at Storrs
- Undergraduate degrees at all campuses increased 62% since fall 1995 (2,951 to 4,776)
- Graduate/Professional degrees at all campuses increased 29% since fall 1995 (1,757 to 2,270)

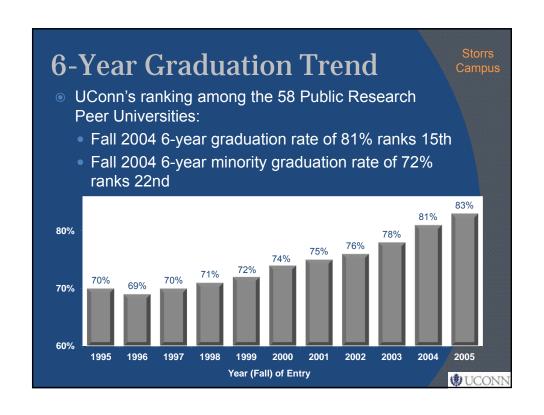


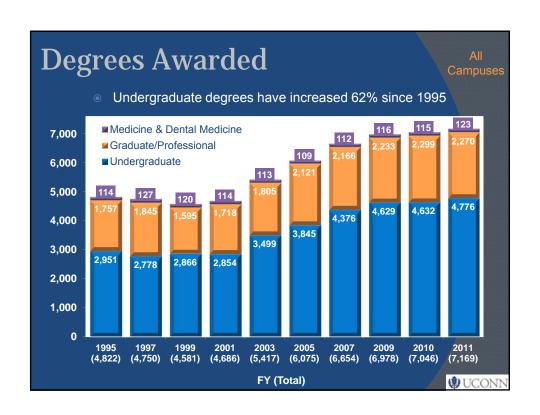


Freshmen Retention Trend Fall 2009 rate ranks 13th among the 58 Public Research Peer Universities Fall 2009 freshman retention rate is substantially higher than the 82% average for 383 colleges & universities in the national Consortium for Student Retention Data Exchange 100% 93% 93% 93% 93% 92% 92% 92% 90% 89% 88% 90% 88% 80% 70% 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 Year (Fall) of Entry **UCONN**



4-Year Graduation Trend UConn's ranking among the 58 Public Research Peer Universities: • Fall 2004 4-year graduation rate of 66% ranks 7th • Fall 2004 average time to graduate of 4.2 years ranks 3rd 70% 68% 67% 66% 61% 60% 56% 54% 53% 50% 50% 46% 45% 43% 40% 2000 2001 2002 2003 2004 2005 2006 2007 1998 1999 Year (Fall) of Entry **UCONN**





University of Connecticut (Storrs & Regional Campuses)

Full-Time Staff Headcount* Executive/Administrative/Managerial	Fall 1995 100	Fall 1997 83	Fall 1999 89	Fall 2001 92	Fall 2003 91	Fall 2005 100	Fall 2007 101	Fall 2009 100	Fall 2010 105	Fall 2011 100	Fall 95-11 Growth 0.0%
Executive/Administrative/Managerial-% of Total	2.6%	2.3%		2.3%	2.4%	2.4%	2.4%	2.4%	2.4%	2.3%	
Faculty Faculty-% of Total	1,148 30.1%	1,040 29.3%	1,122 28.9%	1,130 28.3%	1,107 29.3%	1,251 30.3%	1,294 30.2%	1,286 30.9%	1,304 30.2%	1,330 31.0%	15.9%
Professional & Classified Support Professional & Classified Support-% of Total	2,562 <u>67.3%</u>	2,429 <u>68.4%</u>	2,678 <u>68.9%</u>	2,776 <u>69.4%</u>	2,584 <u>68.3%</u>	2,779 <u>67.3%</u>	2,893 <u>67.5%</u>	2,779 <u>66.7%</u>	2,912 <u>67.4%</u>	2,856 <u>66.6%</u>	11.5%
Total *Based on IPEDS reporting standards.	3,810	3,552	3,889	3,998	3,782	4,130	4,288	4,165	4,321	4,286	12.5%
Student Headcount (Census)											
Undergraduate	14,667	14,382	15,741	17,630	19,287	20,525	20,846	21,496	21,881	22,472	53.2%
Graduate/Professional	<u>7,804</u>	<u>6,867</u>	<u>6,500</u>	<u>5,950</u>	6,869	<u>7,073</u>	<u>7,344</u>	<u>7,505</u>	<u>7,623</u>	7,522	-3.6%
Total	22,471	21,249	22,241	23,580	26,156	27,598	28,190	29,001	29,504	29,994	33.5%
Students Housed On-Campus	6,957	6,898	8,248	8,856	11,053	11,524	11,205	12,315	12,462	12,661	82.0%
Degrees Awarded											
Bachelor's	2,941	2,757	2,852	2,837	3,477	3,816	4,354	4,610	4,606	4,747	61.4%
Total	4,708	4,623	4,461	4,572	5,304	5,966	6,542	6,862	6,931	7,046	49.7%
State Funding	FY 1996	FY 1998	FY 2000	FY 2002	FY 2004	FY 2006	FY 2008	FY 2010	FY 2011	FY 2012	
Total State Support	\$183.1	\$204.2	\$234.9	\$259.4	\$256.5	\$285.7	\$328.2	\$325.4	\$329.0	\$284.2	55.2%
State Support as % of Revenues	43.1%	44.8%	43.4%	41.0%	36.6%	35.4%	35.9%	32.6%	31.1%	27.6%	
Student Costs											
Tuition (In-State)	\$3,900	\$4,158	\$4,158	\$4,448	\$5,260	\$6,096	\$6,816	\$7,632	\$8,064	\$8,256	
Mandatory Fees	<u>910</u>	<u>1,084</u>	<u>1,246</u>	<u>1,376</u>	<u>1,552</u>	<u>1,816</u>	<u>2,036</u>	<u>2,254</u>	<u>2,352</u>	<u>2,414</u>	
Tuition & Mandatory Fees	\$4,810	\$5,242	\$5,404	\$5,824	\$6,812	\$7,912	\$8,852	\$9,886	\$10,416	\$10,670	
Tuition & Mandatory Fee Increases	2.08%	5.39%	1.39%	4.07%	10.69%	5.63%	5.86%	5.87%	5.36%	2.44%	Compounded 5.11%
Room & Board Rates	\$5,124	\$5,462	\$5,660	\$6,298	\$6,888	\$7,704	\$8,850	\$10,120	\$10,782	\$11,050	
Total Student Costs	\$9,934	\$10,704	\$11,064	\$12,122	\$13,700	\$15,616	\$17,702	\$20,006	\$21,198	\$21,720	
Total Cost Increases	1.53%	4.17%	1.75%	3.98%	7.91%	4.85%	6.46%	6.18%	5.96%	2.46%	Compounded 5.01%

Campus Information

Founded 1881

Main Campus: Storrs 5 Regional Campuses:

Avery Point, Greater Hartford, Stamford, Torrington, Waterbury School of Law and Graduate Business Learning Center: Hartford

School of Social Work: Greater Hartford Campus

Health Center: Farmington

(Schools of Medicine & Dental Medicine, graduate programs,

medical & dental clinics & John Dempsey Hospital)

Land Grant & Sea Grant College, & Space Grant consortium institution Storrs & Regionals = 4,096 acres; Health Center = 205 acres

UCONN 2000

As of October 2011:

- 108 projects totaling \$1.9 billion have been authorized
- \$1.6 billion in construction-related contracts issued
 - 78% of funds to Connecticut contractors
 - 22% of funds to set-aside contractors
- In excess of 10 million square feet of new and renovated space completed
- Bond Credit Ratings by Fitch, Moody's and Standard & Poor's remain consistently strong

Academic Programs & Degrees

14 Schools & Colleges

Agriculture & Natural Resources, Business, Dental Medicine, Neag Education, Engineering, Fine Arts, Graduate, Law, Liberal Arts & Sciences, Medicine, Nursing, Pharmacy, Ratcliffe Hicks, Social Work

7 undergraduate degrees: 101 majors

17 graduate degrees: 86 research and professional practice fields of study

5 professional degree programs (J.D., LL.M., M.D., D.M.D., Pharm.D.)

Degrees 2010-11	7,169
Bachelor's	4,747
Master's	1,475
Doctorates	322
Law (J.D., LL.M.)	201
Pharm.D.	103
Medicine	81
Dental Medicine	42
Graduate/Professional Certificates	102
6 Yr. Education	67
2 Yr. Agriculture	29

Degrees by: Female 53% Minority 18%

Total Fall 2011 Student Enrollment: 30,525

17,815 Undergraduate at Main Campus

4,657 Undergraduate at Regional Campuses

22.472 Subtotal Undergraduate

6,662 Graduate (M.A./Ph.D., incl. 331 at Health Center)

672 Law

188 Pharm.D.

355 Medicine

176 Dental Medicine

8,053 Subtotal Graduate/Professional

Fall 2011 Entering Freshmen at Main Campus: 3,327

- 43% were in top 10% of High School Class
- 82% were in top 25% of High School Class
- 64 valedictorians and 44 salutatorians
- 65% more freshmen than in Fall '95
- 208% more minority freshmen than in Fall '95
- Since 1995: 1,394 valedictorians and salutatorians enrolled at all campuses

Student Characteristics (Fall 2011)

	Undergraduate 22,472	Grad/Professional 8,053
Female	50%	52%
Minority	24%	17%
International ¹	3%	17%
Connecticut Residents ²	80%	72%

^{1 104} countries were represented in the Fall 2011 international student population.

SAT Scores and Retention & Graduation Rates

2011 0711 000100	National High School	Connecticut High School	Storrs Entering Freshmen
Average SAT Total (Critical Reading and	1011 Math)	1022	1216
Main Campus Freshmen Retention: Graduation:	1-Year Rate 4-Year Rate		Minority 92% 60%

83%

74%

UConn (Main Campus) ranks 15 out of 58 public research universities in graduation rate for all freshmen and 22 out of 58 public research universities for minority freshmen. (Sources: U.S. News 2012 America's Best Colleges & 2010 IPEDS Graduation Rate Survey) UConn (Main Campus) average time to graduate is 4.2 years among those who graduate within 6 years, and ranks 3 out of 58 public

6-Year Rate

Total Undergraduate Student Cost 2011-12

	in-State	Out-or-State
Tuition, Fees, Room ¹ & Board ²	\$21,486	\$38,382
Tuition & Mandatory Fees	10,670	27,566
Tuition Only	8,256	25,152

¹ 73% of Main Campus undergraduates live in campus housing (116 residential facilities).

research universities.

Student Financial Aid 2010-11

Financial Aid Support: \$392.9 million

	Main Campus/ Regional ¹	Health Center
Scholarships & Grants Loans Student Employment Tuition Waivers	\$132.9 million 171.7 million 20.9 million 46.9 million	\$4.7 million 15.8 million

^{1 39.1%} of all tuition dollars are dedicated to financial aid. Approximately 15.000 students received financial aid packages in FY 2011.

^{75%} of undergraduates on Main Campus are Connecticut residents. All 169 Connecticut towns and 45 of 50 states are represented in the Fall 2011 total undergraduate student population.

² Board rate shown reflects most popular plan available.



Total Current Funds Budget FY 2012: \$1.8 billion

MAIN CAMPUS & REGIONAL CAMPUSES

Revenue	In Million
State Appropriation	\$199.4
Fringe Benefits	84.8
Student Tuition & Fees	508.0
Gifts, Grants & Contracts	184.5
Sales/Services - Auxiliary Events	35.1
Sales/Services - Educational	16.1
Investment Income	0.7
Total	\$1,028.6
Expenditures	
Academic Services	\$434.0
Research Services	80.9
Student Services	356.5
Operating, Support & Physical Plant Services	161.8
Total ¹	\$1,033.2

HEALTH CENTER

Revenue	In Millions
State Appropriation	\$109.7
Fringe Benefits	58.7
Tuition & Fees	18.7
Gifts, Grants & Contracts	86.5
Interns & Residents	52.9
Net Patient Care	351.8
Correctional Managed Care	97.0
All other revenues	19.8
Total	\$795.1
Expenditures	
Hospital & Health Services	\$438.9
Academic Services	155.8
Research Services	97.8
Operating, Support & Physical Plant Services	106.8
Total ¹	\$799.3

 $^{{}^{\}rm 1}{\rm The}$ net loss is due to a planned use of fund balance.

Private Giving

- Total Endowment: At the close of FY 11, the University's endowment, which stood at \$42 million at the start of 1995, was valued at approximately \$329 million.
- In FY 11, private fundraising receipts totaled \$50.6 million: \$30.7 million for Storrs and the regional campuses, \$9.8 million for the Health Center, and \$10.1 million for Athletics.
- Alumni contributed \$23.2 million in FY 11. Additional commitments included \$9.9 million from parents and other individuals, and \$17.5 million from corporations, private foundations and other organizations.

Staff Characteristics (Fall 2011)

Number of Full-time & Part-time Faculty & Staff: 9,540

Full-time & Part-time Faculty & Staff Full-time Faculty & Staff Part-time Faculty & Staff ¹	Main Campus/ Regional 4,510 4,286 (95%) 224 (5%)	Health Center 5,030 3,861 (77%) 1,169 (23%)
Full-time Faculty Tenured & Tenure Track Non-Tenure Track	1,330 1,022 (77%) 308 (23%)	496 188 (38%) 308 (62%)
Full-time Staff	2,956	3,365
Full-time & Part-time Faculty Female Minority	40% 21%	39% 27%
Full-time & Part-time Staff Female Minority	58% 17%	76% 24%

¹An additional 692 adjunct lecturers teach one or more courses at Storrs and Regional Campuses.

Staff Covered by Collective Bargaining Agreements:	
Main Campus & Regional Campuses	91%
Health Center	80%

Research, Training & Public Service

FY 11 external funding, sponsored activities: \$226.1 million (excluding financial aid):

Main & Regional Campuses: \$135.9 million (60%) Health Center: \$90.2 million (40%)

Total by Funding Source

Federal: 77% State: 11% Private/Other: 12%

Sponsored Activities at Main & Regional Campuses

Research	79.4%
Education and Training Programs	2.0%
Public Service	18.6%

Sponsored Activities at the Health Center

Research	86.1%
Industry Support	2.8%
Education and Training Programs	10.0%
Other	1.1%

UConn Alumni

- more than 214,000 total alumni worldwide
- more than 119,000 alumni live in Connecticut