UCONN

University of Connecticut (Storrs & Regionals)
Quarterly Financial Report
FY20: Q1 Narrative

University Budget

- The FY20 operating budget was presented to the BOT in June 2019 showing an operating deficit of \$19.6M. At that time, the University committed to the BOT a balanced budget, primarily from expense reductions.
- The University is currently forecasting ending FY20 with a balanced budget by using surplus funds from FY19 of \$13M and favorable tuition revenues of ~\$5M.
- Research is budgeted to end in a \$1M surplus and is currently expected to end the fiscal year on budget.

Auxiliary

As of Q1, auxiliary income is running unfavorable to budget:

- Declines in student housing and dining counts compared to last year
- Athletics revenues are currently on target
- Parking Services and Student Health and Wellness are currently running at budget
- Bookstore commission revenue is currently on budget, however the budget reflects a decline in revenues due to the annual fixed guarantee expiring in FY19

Enrollment

FY20 enrollment is running slightly below budget (-78 FTEs), reflecting a decline in out-of-state enrollment (-243) partially offset by favorable in-state enrollment (165)

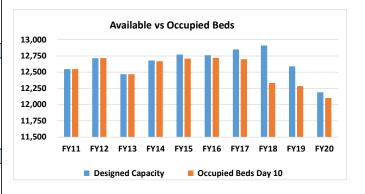
- Out-of-state enrollment declines were driven by the domestic market (-439) partially offset by gains in International enrollment growing by 196 FTEs
- Storrs enrollment saw the largest decline, as well as Avery Point and Waterbury campuses
- Both Hartford and Stamford increased enrollment over FY19
- Over a 10 year period, both Avery Point (-28%) and Waterbury (-31%) have seen significant declines

FTE

- Total FTE count has remained constant in the last 4 years, with roughly 4,700 FTEs (3,000 staff and 1,700 faculty)
- The President, CFO and Provost divisions account for 30%, 28%, and 42% of staff counts, respectively
- Public Safety has experienced the largest increase in staff FTE count, with 51 more FTEs in FY20 than FY17. This is largely driven by the addition of FTE from UCHC in FY19
- Facilities experienced the largest decrease in staff FTE counts (38 FTE in the last 4 years), driven by efficiencies and internal organizational changes

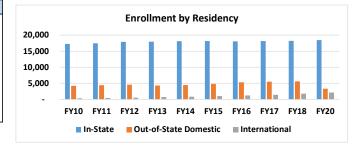
Housing Counts

- Occupied bed counts continue to decline from FY16
- Designed capacity has declined primarily due to lower expected demand, contributing to a lower vacancy rate



Enrollment Trends

FY20 Fall semester enrollment saw a slight decline, driven by a decrease in out-of-state enrollment





Operating Budget - Unit Summary University of Connecticut (Storrs & Regionals)

| | FY19 | | | FY20 Budget | | | FY20 YTD | | |
|--|-------------|---------------|---------------|-------------|---------------|---------------|------------|--------------|--------------|
| | Research | Operating | Total | Research | Operating | Total | Research | Operating | Total |
| Revenue | | • | | | | | • | | |
| State Appropriations | 178,457 | 356,719,201 | 356,897,658 | - | 371,492,449 | 371,492,449 | - | 12,169,224 | 12,169,224 |
| Tuition | - | 426,372,698 | 426,372,698 | - | 443,285,281 | 443,285,281 | - | 222,815,537 | 222,815,537 |
| Fee Revenue | 743 | 137,678,920 | 137,679,663 | - | 146,491,718 | 146,491,718 | - | 64,243,405 | 64,243,405 |
| Grants & Contracts (Inc. Fin Aid) | 121,652,685 | 88,354,095 | 210,006,780 | 116,926,803 | 86,115,720 | 203,042,523 | 30,009,861 | 26,141,479 | 56,151,340 |
| Foundation, Investments & Gifts | - | 32,938,473 | 32,938,473 | - | 21,700,000 | 21,700,000 | - | 153,847 | 153,847 |
| Sales & Services Of Auxiliary Enterprise | - | 218,863,114 | 218,863,114 | - | 218,267,321 | 218,267,321 | - | 94,013,220 | 94,013,220 |
| Sales & Services Of Educational Activiti | 92,485 | 22,252,059 | 22,344,544 | - | 23,719,375 | 23,719,375 | 17,968 | 3,757,301 | 3,775,268 |
| Other Revenues | 273,504 | 30,148,165 | 30,421,669 | 1,095,430 | 14,928,662 | 16,024,092 | 136,026 | 5,281,939 | 5,417,965 |
| Total Revenues | 122,197,874 | 1,313,326,725 | 1,435,524,599 | 118,022,233 | 1,326,000,527 | 1,444,022,760 | 30,163,855 | 428,575,950 | 458,739,805 |
| Expense | | | | | | | | | |
| Personal Services | 54,159,144 | 501,233,270 | 555,392,414 | 57,630,528 | 521,663,003 | 579,293,531 | 14,406,427 | 82,986,006 | 97,392,434 |
| Fringe Benefits | 18,622,877 | 287,586,012 | 306,208,890 | 17,333,538 | 318,739,597 | 336,073,135 | 4,533,329 | 46,386,802 | 50,920,131 |
| Salary/Benefits | 72,782,021 | 788,819,282 | 861,601,304 | 74,964,066 | 840,402,600 | 915,366,666 | 18,939,756 | 129,372,808 | 148,312,564 |
| Energy/Utilities | 149 | 21,062,583 | 21,062,732 | - | 20,700,000 | 20,700,000 | - | 4,239,038 | 4,239,038 |
| Other Expense | 34,850,154 | 237,464,242 | 272,314,397 | 34,705,106 | 234,152,739 | 268,857,845 | 5,132,305 | 51,977,944 | 57,110,249 |
| Equipment | 5,477,771 | 23,201,668 | 28,679,439 | 3,703,198 | 25,539,813 | 29,243,011 | 1,301,682 | 9,126,623 | 10,428,305 |
| Financial Aid | 5,513,754 | 188,206,968 | 193,720,721 | 3,706,579 | 194,683,696 | 198,390,275 | 2,020,823 | 96,300,070 | 98,320,893 |
| Total Other Expense | 45,841,827 | 469,935,462 | 515,777,289 | 42,114,883 | 475,076,249 | 517,191,132 | 8,454,810 | 161,643,675 | 170,098,486 |
| Total Non-Transfer Expense | 118,623,848 | 1,258,754,744 | 1,377,378,593 | 117,078,949 | 1,315,478,849 | 1,432,557,798 | 27,058,757 | 289,202,018 | 316,260,775 |
| Income from Transfers | 45,316,305 | 2,229,391,468 | 2,274,707,773 | | - | - | 3,747,963 | 374,276,665 | 378,024,629 |
| Expense from Transfers | 49,045,329 | 2,278,997,803 | 2,328,043,132 | | - | - | 3,756,171 | 361,921,561 | 365,677,732 |
| Net Transfers/Debt Service | 3,729,024 | 49,606,335 | 53,335,359 | - | 31,114,756 | 31,114,756 | 8,207 | (12,355,105) | (12,346,897) |
| Total Expense | 122,352,872 | 1,308,361,079 | 1,430,713,952 | 117,078,949 | 1,346,593,605 | 1,463,672,554 | 27,402,774 | 278,661,379 | 306,064,153 |
| Net Income/(Loss) | (154,998) | 4,965,645 | 4,810,647 | 943,284 | (20,593,078) | (19,649,794) | 2,761,081 | 149,914,572 | 152,675,652 |