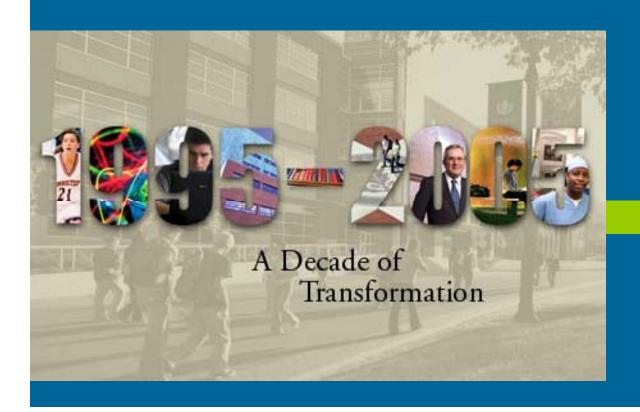
University of Connecticut



Board of Trustees

Budget Workshop June 21, 2005

FY 2005: Progress and Challenges

• Building on past educational achievements and expanding the research enterprise

• Assuring a safe, attractive & technologically advanced physical plant

• Effectively utilizing all resources

FY 2005 Closeout: \$1,356.5 M

- Health Center: \$604.2M
 - Correctional Managed Health Care
 - Signature Programs
 - John Dempsey Hospital
- Storrs & Regionals: \$752.3M
 - Personal Services
 - Timing of ERIP Replacements
 - Position Review Process
 - Equipment Expenditures
 - Reallocated UCONN 2000 Funding

The Pat and Jim Calhoun Cardiology Center



Another UConn team is winning hearts.

UConn Cardiology.

At the UConn Health Center, an experienced team of cardiac specialists offers top quality care to diagnose and treat diseases of the heart and blood vessels – the most prevalent diseases among American men and women.



FY 2006: Consolidating Gains

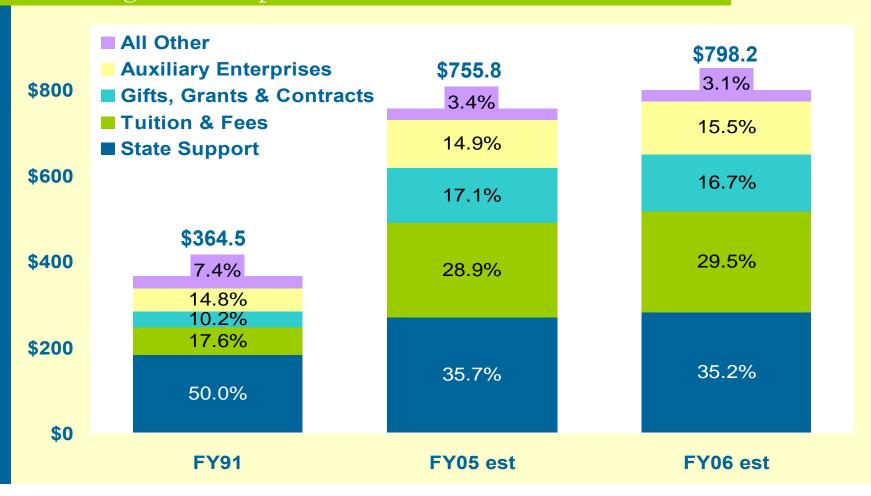
- Stabilize Budget
 - State Support: closest to current services request in recent history
- Management of Enrollment
 - Increased Expectations of Students
 - Enriched Educational Experiences
 - Revised General Education Requirements



- Increased Funding for Operational Needs University-wide
 - Inspection
 - Audit & Compliance
 - Environmental Compliance
 - Technology Infrastructure
- Unplanned Expenditure Demands
 - Construction Corrections

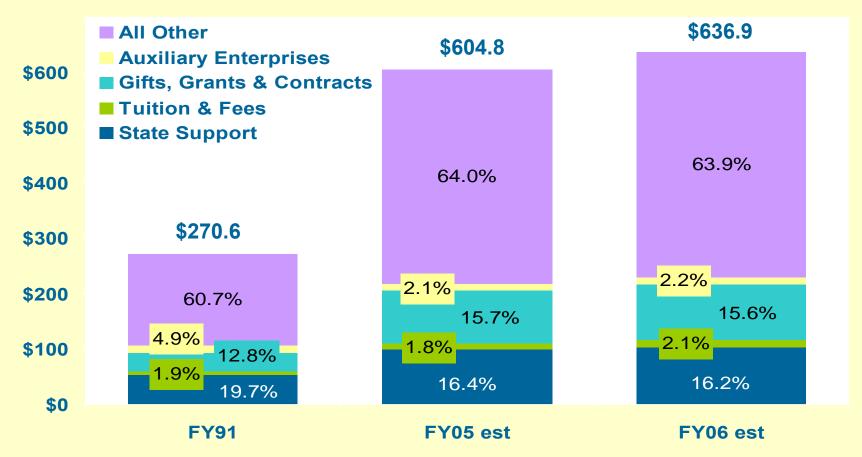


Total Revenues (\$M)



Total Revenues (\$M)

Health Center



All Other: Correctional Managed Health Care, Net Patient Care, Interns & Residents, Investment Income and Other Revenue.

State Appropriation (\$M)

	<u>FY04</u>	<u>FY05</u>	<u>FY06</u>
Storrs & Regionals			
Appropriation	\$190.2	\$197.0	\$205.2
Fringe Benefits	\$66.3	\$72.7	\$75.8
Health Center			
Appropriation	\$73.7	\$73.2	\$76.0
Fringe Benefits	\$23.6	\$26.2	\$27.3
Health Center Appropriation	\$73.7	\$73.2	\$76.0

Non-State Revenue Streams

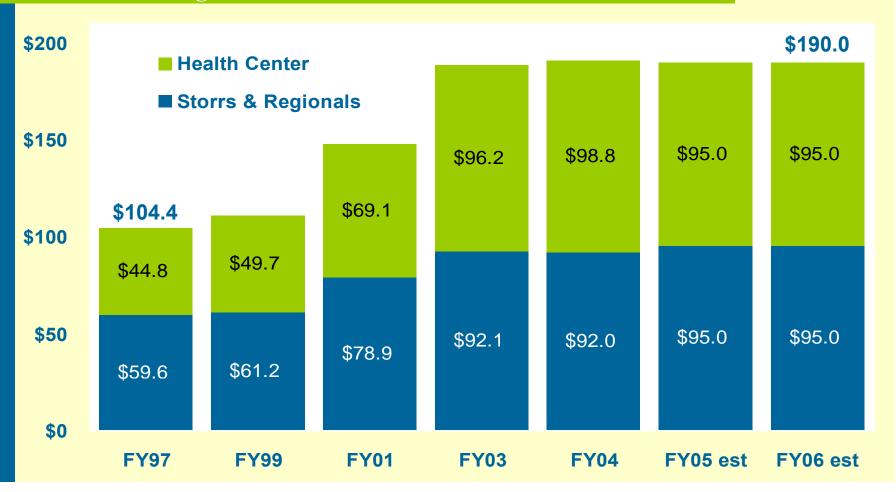
- Research Funding
- Private Support
- Clinical Revenue @ Health Center
- Tuition/Fees/Room/ Board @ Storrs & Regionals



XAetna

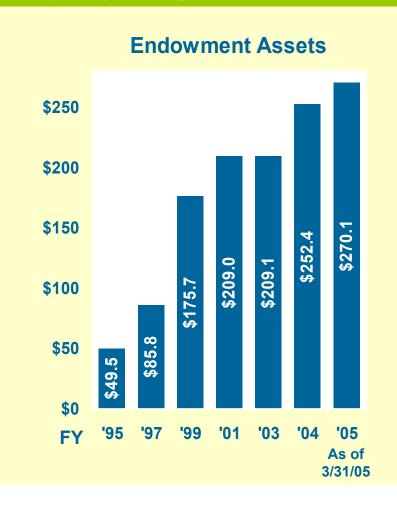
Research Awards (\$M)

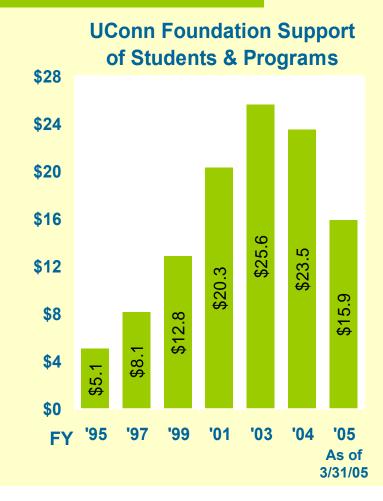
Research, Training & Public Service External Awards



UConn Foundation (\$M)

Protecting the growth potential of one of our key external revenue streams





Key Revenue Drivers

	% of FY05 Forecast	% of FY06 Budget
State Support	35.7%	35.2%
Tuition & Fees	28.9%	29.5%
Auxiliaries	14.9%	15.5%
Gifts, Grants & Contracts	17.1%	16.7%
All Other	3.4%	3.1%
Total	100.0%	100.0%

Key Revenue Drivers

Health Center

	% of	% of
	FY05 Budget	FY06 Budget
Patient Care	44.2%	44.3%
State Support	16.4%	16.2%
Gifts, Grants & Contracts	15.7%	15.6%
Correctional Managed HC	13.7%	13.2%
Interns & Residents	4.9%	4.8%
All Other (including Tuition)	5.1%	5.9%
Total	100.0%	100.0%

Tuition, Fees, Room & Board

Due to the redesign of the Dining Services meal plans, Total Cost is \$144 less in FY06 and \$154 less in FY07 than previously approved.

<u>In-State</u>	FY05		FY06		FY07	
Undergraduate						
Tuition	\$5,772	9.73%	\$6,096	5.61%	\$6,456	5.91%
Total Cost	\$14,894	8.71%	\$15,616	4.85%	\$16,628	6.48%
Previously Approved			\$15,760	5.81%	\$16,782	6.49%
Graduate	\$16,412	8.42%	\$17,238	5.03%	\$18,374	6.59%
Previously Approved			\$17,382	5.91%	\$18,528	6.59%
Out-of-State						
Undergraduate	\$26,726	9.16%	\$28,120	5.22%	\$29,828	6.07%
Previously Approved			\$28,264	5.75%	\$29,982	6.08%
Graduate	\$27,780	8.98%	\$29,298	5.46%	\$31,154	6.34%
Previously Approved			\$29,442	5.98%	\$31,308	6.34%

Tuition, Fees, Room & Board

Storrs & Regional Campuses

In-State Undergraduate Rates

	<u>FY05</u>	<u>FY06</u>	<u>Change</u>
Tuition	\$5,772	\$6,096	\$324
GUF	\$1,200	\$1,272	\$72
Room	\$3,872	\$4,104	\$232
Board	\$3,532	\$3,600	\$68
Other Fees	<u>\$518</u>	<u>\$544</u>	<u>\$26</u>
Total	\$14,894	\$15,616	\$722

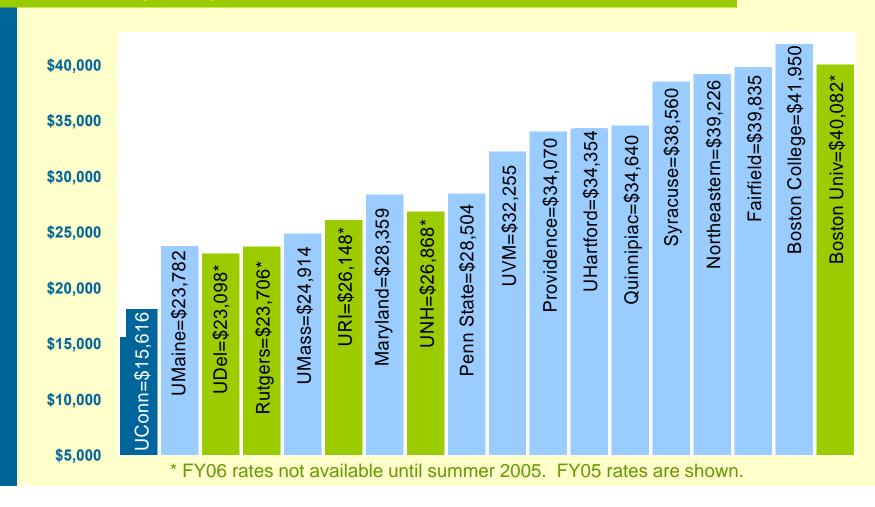
UConn's Affordability

FY06 Tuition, Fees, Room & Board

	In & Out		<u>In</u>	Out of
<u>Private Schools</u>	Of State	Public Schools	<u>State</u>	<u>State</u>
Boston Univ*	\$40,082	Univ Vermont	\$18,069	\$32,255
Boston College	\$41,950	Penn State	\$17,980	\$28,504
Fairfield	\$39,835	Rutgers*	\$16,671	\$23,706
Northeastern	\$39,226	Univ New Hampshire*	\$15,838	\$26,868
Syracuse	\$38,560	Univ Maryland	\$16,035	\$28,359
Quinnipiac	\$34,640	Univ Massachusetts	\$15,795	\$24,914
Univ Hartford	\$34,354	Univ. of Connecticut	\$15,616	\$28,120
Providence	\$34,070	Univ Rhode Island*	\$14,562	\$26,148
		Univ Delaware*	\$13,412	\$23,098
		Univ Maine	\$13,642	\$22,060
* FY06 rates not available until summer 2005. FY05 rates are shown.				

University's Top Competitors

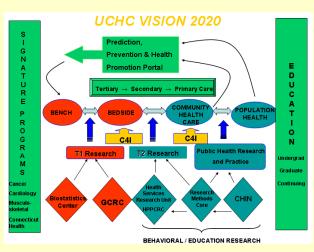
FY06 Tuition, Fees, Room & Board for a Connecticut Student



FY 2006 Spending Plan of \$1,433.5 M

- Significant Investments
 - Inspection, Audit & Compliance and Environmental Compliance: \$1.4M
 - Storrs & Regionals: \$797.2M Budget
 - Undergraduate Course Coverage: \$2.5M
 - Financial Aid: \$6.7M
 - Library Acquisitions: \$1.7M
 - Health Center: \$636.3M Budget
 - Signature Programs: \$1.2M
 - Vision 2020: \$2.1M
 - Research Plan: \$2.1M





Financial Aid (\$M)

DHE policy requires a need-based financial aid set aside of 15%, UConn sets aside 17.8%

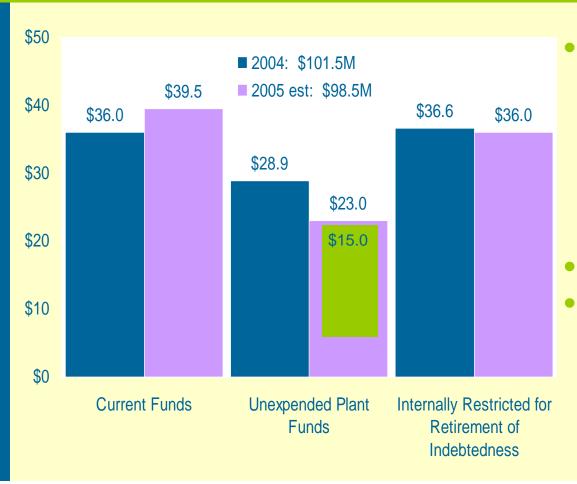
Total Financial Aid	FY 2005	<u>FY 2006</u>
Need Based Grants & Labor	\$53.7	\$56.1
University Scholarships	\$21.4	\$23.6
Non-University Scholarships	\$5.7	\$6.2
Loans	\$102.1	\$108.5
Tuition Waivers	\$32.7	\$34.7
Total Financial Aid	\$215.6	\$229.1
Tuition Funded Financial Aid		
Tuition Funded Financial Aid Need Based Grants & Labor	\$26.9	\$29.7
	\$26.9 \$9.4	\$29.7 \$10.2
Need Based Grants & Labor		
Need Based Grants & Labor Scholarships	\$9.4	\$10.2
Need Based Grants & Labor Scholarships Tuition Waivers	\$9.4 <u>\$32.7</u>	\$10.2 <u>\$34.7</u>

Accessibility: Financial Aid

- All tuition, fee, and room and board increases have been accompanied by increases in financial aid to ensure that no student's education would be denied or hampered based on financial need
- Eliminated the un-met need gap for the neediest in-state students
- 78% of UConn students (undergraduate and graduate) received aid in FY05

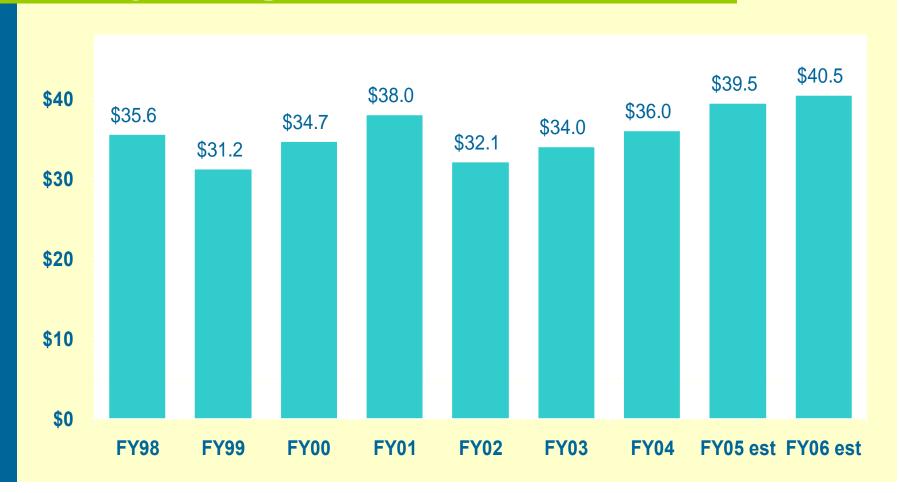
Average Debt for FY04 Storrs Graduates	Students who Borrow	Total <u>Students</u>
National Average (FY03 = \$18,900)	Unavailable	Unavailable
New England Public University Average	\$19,485	Unavailable
UConn Average	\$18,045	\$11,197
UConn In-State Average	\$17,643	\$10,598
UConn Out-of-State Average	\$22,103	\$13,401
53% of UConn students graduate in <u>4 years</u> with average d	ebt of: \$16,040	\$10,179

Unrestricted Net Assets (\$M)



- FY05 is net of existing equipment encumbrances and commitments, some of which may not be spent by year-end. Any unspent funds will be expensed in FY06.
- \$15 million in Unexpended Plant Funds will support the corrective action plan for Hilltop and Charter Oak student residences.

Unrestricted Current Funds Balance (\$M)



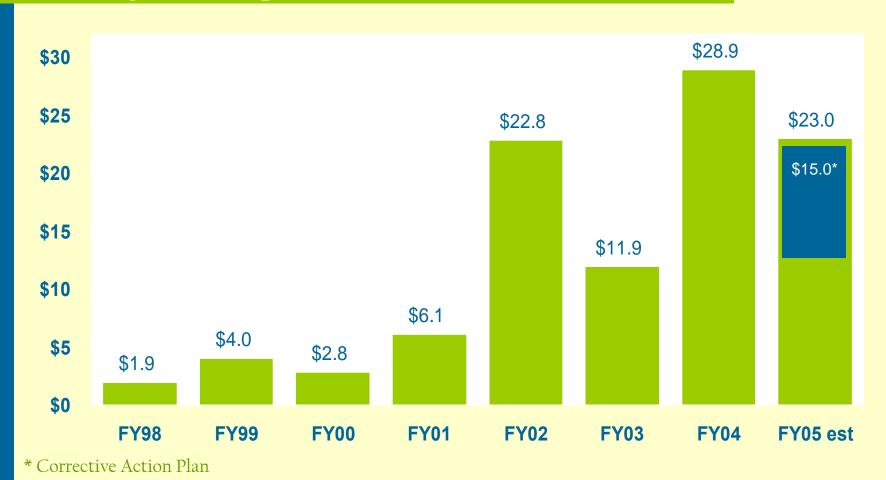
Unrestricted Current Funds Balance (\$M) Net Gain (Loss)



Internally Restricted for Retirement of Debt (\$M)



Unexpended Plant Funds Balance (\$M)



Fall 2005: First-Year Student Highlights

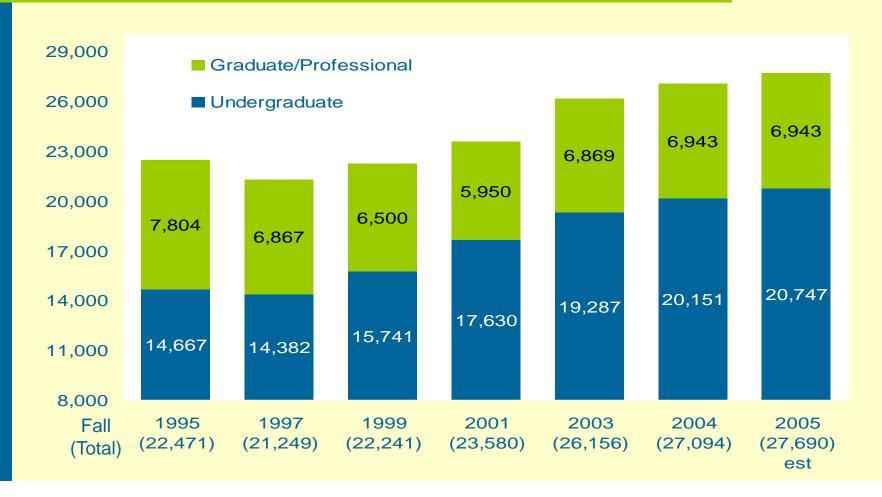
Storrs & Regional Campuses



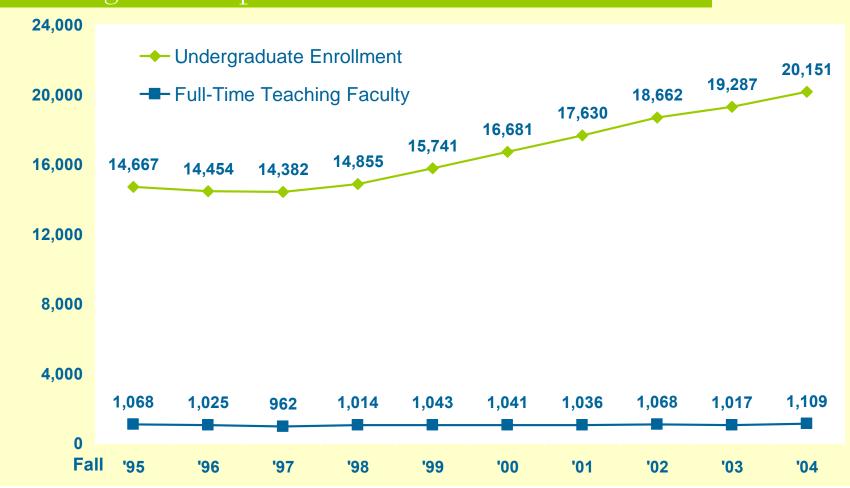
- Compared to Fall 1995 at Storrs:
- Applications for admission increased by 88% (9,874 to 18,597)
- Minority student enrollment increased by 125% (308 to 694)
- SAT Scores increased by 79 points from Fall '96-'05 (1113 to 1192)
- Valedictorians and salutatorians increased by 70 students (40 to 110)
 - From 1995 to 2004: 567
 valedictorians and salutatorians
 enrolled at all campuses

Fall 2005 data based upon enrollment deposits as of 6/1/05

Student Enrollment



Growth: Faculty vs Enrollment



Student: Faculty Ratio



Undergraduate Education

- \$6.1 million flexible budget for course coverage / extra sections (includes additional \$2.5 million in FY06)
- \$3.9 million provided directly to schools and colleges since FY00
- Criteria used to allocate resources
 - Programmatic Need
 - Programmatic Excellence
 - Enrollment Demand
 - Interdisciplinary Impact



Undergraduate Course Coverage





- Significant increases in enrollment in nursing, pharmacy, biological sciences and engineering
 - Disciplines that address critical workforce shortage areas
 - All of these students take courses in CLAS
- Additional \$2.5 million of course coverage budget for FY06 earmarked for general education and the sciences

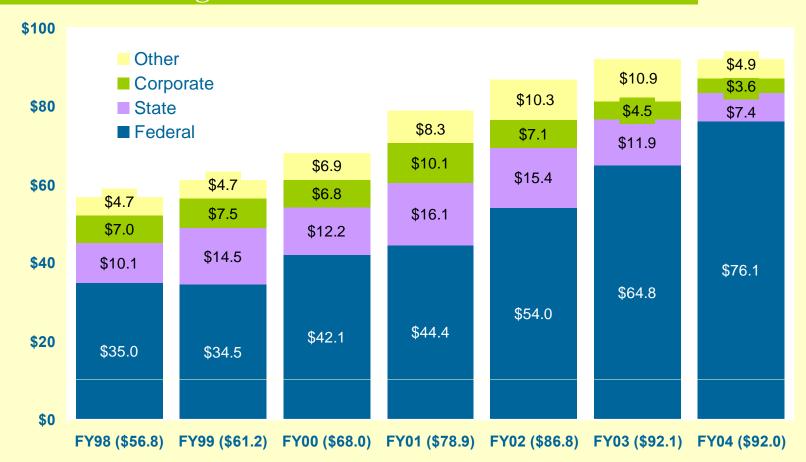
In-Residence Faculty Initiative

- Temporary, non-tenure track appointments
- 1-3 year commitment to cover high demand needs
- Teach 3-3 load
- Flexible appointments
- 30 positions primarily in College of Liberal Arts & Sciences



Research Awards (\$M): Storrs & Regionals

Research, Training & Public Service External Awards



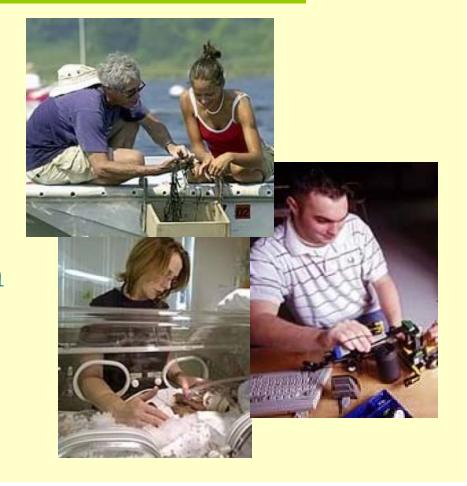
Research Challenges



- Flat federal funding
- Research
 administration lacks
 necessary support
- Loss of faculty through ERIP....getting new hires established
- Identification of focus areas in updated Academic Plan

Provost's Priorities for FY 2006

- Academic Plan
 - Dean's Retreat
 - Strategic Initiatives
 - Resource Allocation
- Accreditation / Program Assessment
- Reorganize & Refocus Research Activities





University of Connecticut Health Center Board of Trustees June 21, 2005

FY 2006 Proposed Operating and Capital Budget



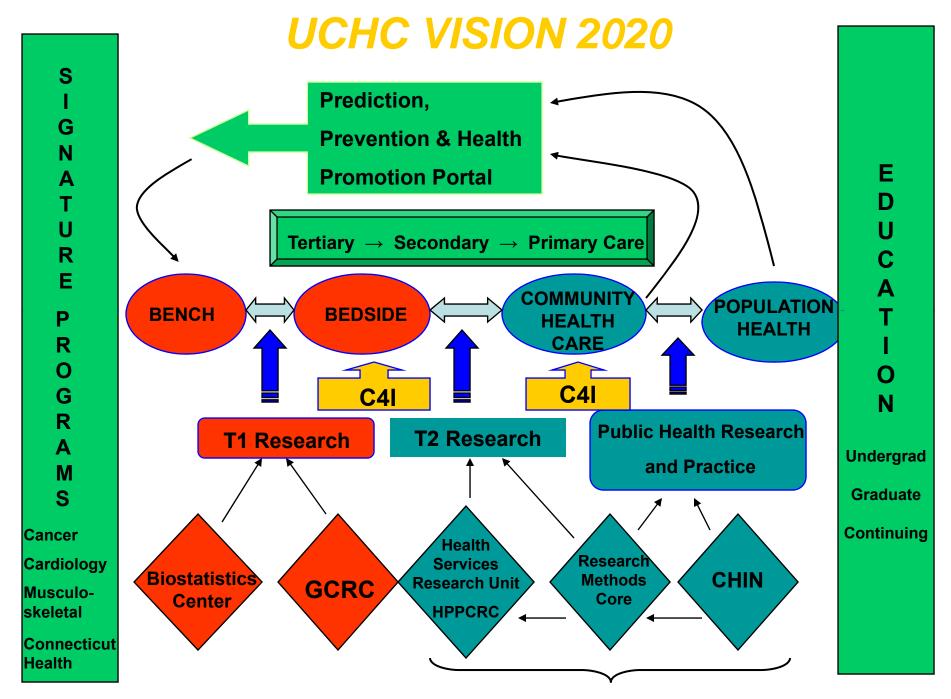
UCHC VISION 2020

Our Mission

The University of Connecticut Health Center is dedicated to <u>helping people achieve and maintain healthy lives</u> and restoring wellness/health to maximum attainable levels.

Our Vision

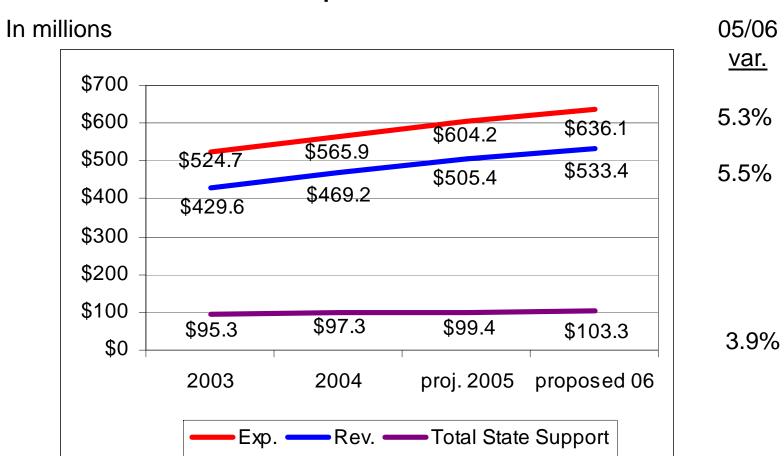
The University of Connecticut Health Center will be nationally recognized for improving the health of the citizens of Connecticut through innovative integration of research, education and clinical care.

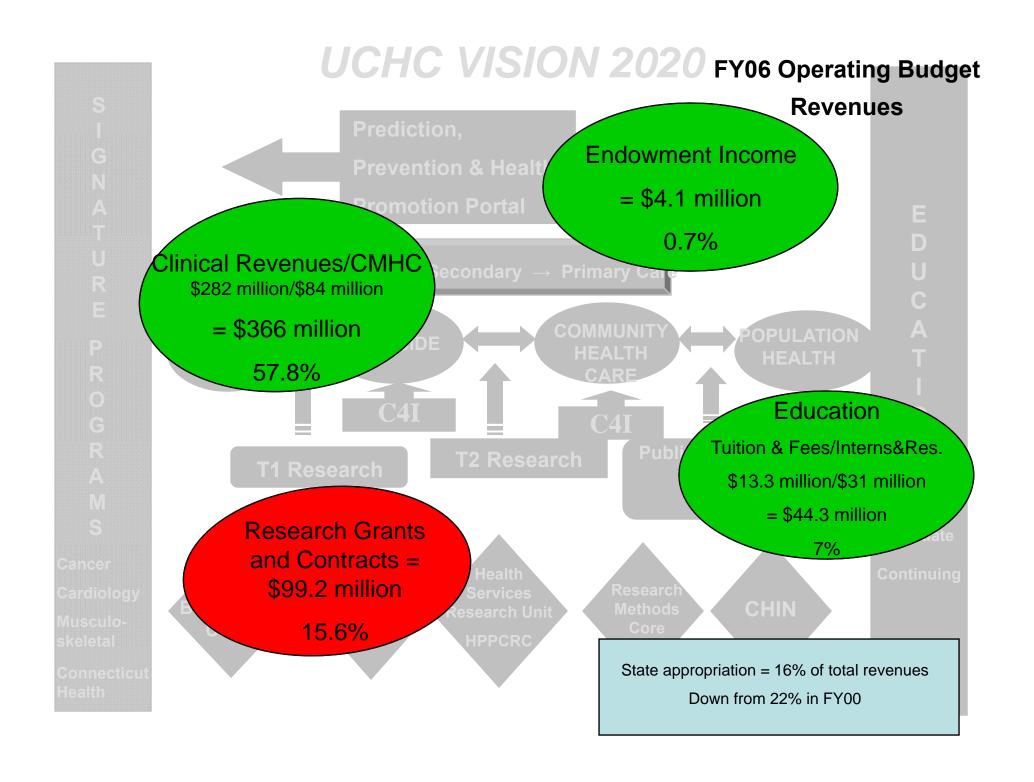


BEHAVIORAL / EDUCATION RESEARCH



Revenue and Expense Trends 2003-2006







Revenue Issues

Research

- Experience averaged annual increase of 17% since 2000
- Trend NIH grant awards expected to flatten seeing some of that already; projecting a 4.3% increase in federal awards for FY06 to \$82 million of the total projected federal and non-federal awards of \$99 million.

Clinical revenues

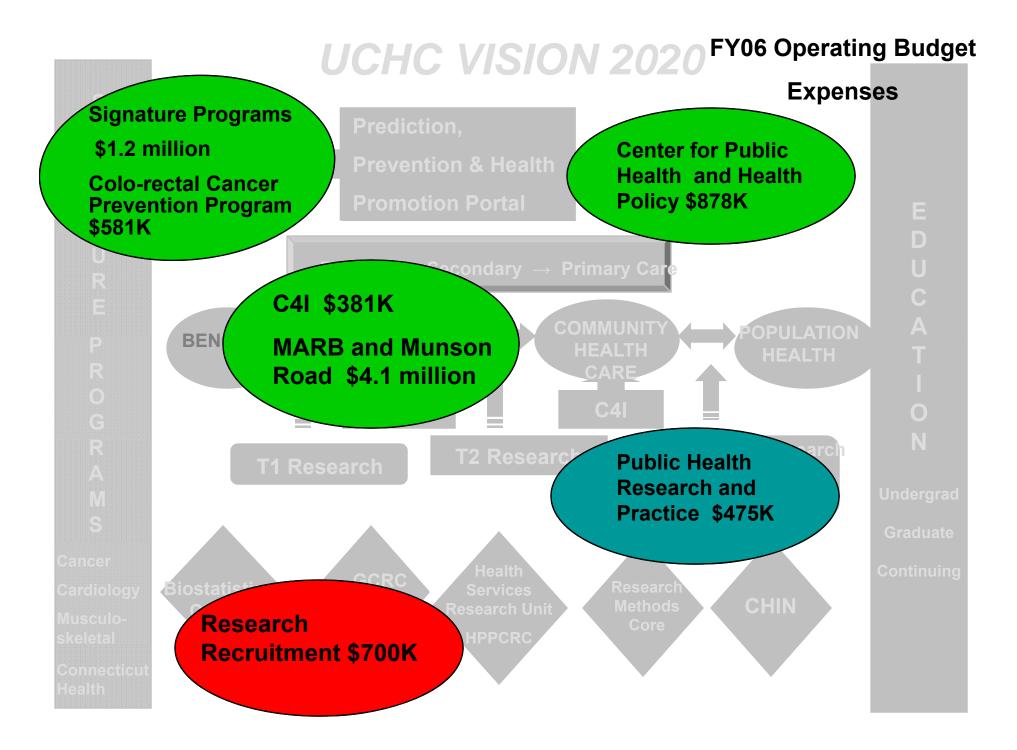
- Experience JDH in-patient admissions up 5% a year since 2002 and outpatient visits up 12-21%
- Trend anticipate flattening of volume growth due to space constraints; projecting 3.4% and 4.3% increases respectively for FY06

State Appropriation

- Experience over past three years essentially flat and failing to keep pace with inflation – medical care services CPI is running 4-5% a year.
- Trend slight increase (3%)

Endowment

- Experience flat or negative market performance over the past 3 years and limited new gift activity
- Trend investments on rebound, major Neag gift income; increased development investment must result in increased ROI





Expense Issues

Research

- Experience despite improved F&A rate 45%-'04 to 48%-'06 institutional subsidy will always be required
- Trend institutional subsidy has been reduced from about 32¢ to 21¢ on the dollar, more
 effective management of HCRAC dollars and RSEWG improvements

Clinical revenues

- Experience space constraints impacting growth of volumes in some areas
- Trend MARB and Munson Road and continued clinical planning to allow for service expansion will drive increased facilities costs

Institutional

- Experience imposition of unfunded or partially funded State and federal mandates including contractual salary increases, fringe benefit costs, HIPAA, and State prevailing wage
- Trend contractual salary increases, fringe costs, compliance mandates are key financial drivers over which we have little control and which erode our bottom-line despite increased volumes and productivity
 - 1199 contract settlement FY06-09 0%, 3% + AI, 3% + AI, 3% + AI (AI = to approx. 3%)
 - Fringe impact health insurance now paid at actual cost most expensive option is "state preferred" for a family of 3 or more = \$13,500 UCHC paid/\$4,000 employee paid
 - Faculty salaries should be at AAMC median; falling behind on market competitive salaries for faculty

Cardiology

Musculoskeletal

Connecticut Health

UCHC VISION 2020

New investment in advancing the work of the molecular colon cancer prevention center under the direction of Drs. Joel Levine and Daniel Rosenberg: A combined clinical and research enterprise supported in part by the generous contribution of Carole and Ray Neag.

Signature Programs \$1.2 million investment in new recruitments including the MSI Director, Neurosurgeons, Electrophysiology MD, and Cancer recruits.

Planning underway on a new translational research dental implants program founded on advances discovered at the Health Center which promote new bone growth.

Planning underway for September '05 start of an electrophysiology lab for pacemaker insertion and monitoring as a fully integrated service within Cardiology.



The signature programs have met or exceeded all performance and financial metrics established for FY05. In fact, they are projected to be \$1.9 million ahead of plan in FY05.

Research

Continue research recruitment in Molecular Medicine and Center for Immunotherapy of Cancer and Infectious Diseases

Increased research grant activity of \$4 million

InfoEd roll-out of Proposal Development and planning and installation of the key Project Management module.

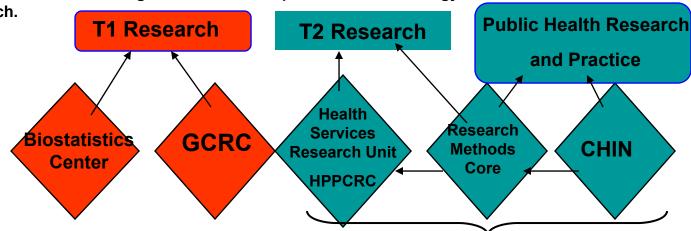
Public Health Research and Practice

New investment of \$476,000 which will advance the Health Center's efforts in areas such as research methods core and Connecticut Health Information Network (CHIN) a web-based platform for intra and interagency collaboration.



Mansoor Sarfarazi, Ph.D. discovers a gene that causes late onset primary open-angle glaucoma.

Les Lowe, PH.D. nano technology national center for the "virtual cell", a unique software modeling environment for quantitative cell biology research.



BEHAVIORAL / EDUCATION RESEARCH

Education

Tuition increase of 15% brings in-state tuition and fees to \$22,655 still below the 75th percentile.

Increased investment in library acquisitions of \$500,000.

New investment of \$191,000 in Health Knowledge Awareness to promote innovation, effectiveness and interdisciplinary approaches to the education of health professionals and patients.

Increased funding of faculty academic merit pool to recognize outstanding teaching contributions.

Complete technology upgrade of 20 classrooms and begin work on new websites for the School of Dental Medicine and the School of Medicine.

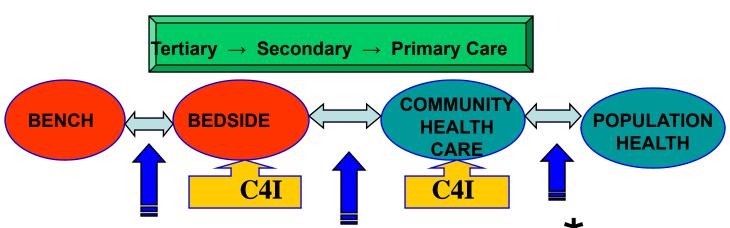


1st Rowe scholars to be named SOM - Most applications in a decade - 2,700 AAMC - top 10 most innovative curricula 98% match versus 94% nationally EDUCATION

Undergrad

Graduate

Continuing



New Co-Directors of C4I, Dr. Jim Menzoian and Rhea Sanford Ph.D., will lead the Center's clinical improvement efforts to advance patient safety.

Technology investments of just over \$700,000 will support several new clinical systems from POE, PACS, and eHIM to bed management.

New facilities expenses of nearly \$4.1 million will be a significant part of the FY06 budget with the opening of the MARB and Munson Road. Additional commitments are included to support continuation of clinical facilities planning activities for the proposed new Medical Services Building renovation and other in-hospital renovation activities.

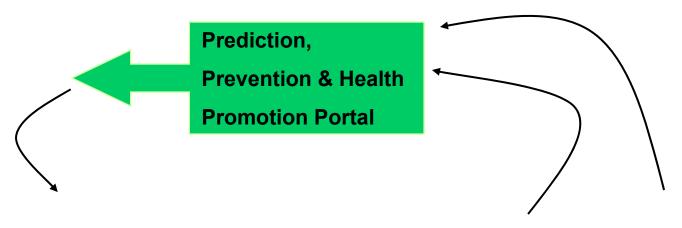
Health Center named a "Top

100 Hospital Performance Improvement Leader", joining such teaching hospitals as The Johns Hopkins, Dartmouth-Hitchcock, and the Hospital of the UPenn.

JDH finishes FY05 approximately \$2 million ahead of budget.

JDH cited as one of the State's best performers on JCAHO Core Measurers.

Farmington Surgery Center opened for operations May, 2005

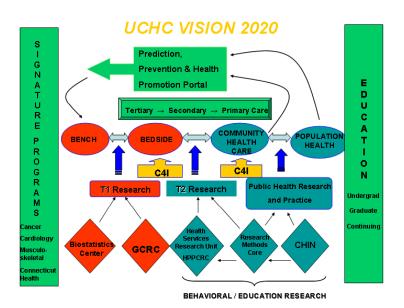


Center for Public Health and Health Policy

A \$1.3 million investment in an inter-campus and inter-disciplinary initiative under the leadership of Drs. Eileen Storey and Ann Ferris. A portion of Center costs will be shared with Storrs.

Colo-rectal Cancer Prevention Center

Through the gene profiling work of this new center, researchers hope to push back detection of incipient tumors to the earliest stages which could mean major advances in the prevention of this disease.



Institutional Support

New investments of \$1.5 million in compliance related support for internal audit, corporate compliance, affirmative action, research fiscal administration and financial decision support.

Increased support for Foundation development staffing aimed at building endowment and current giving.

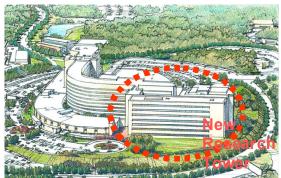
Funding in the amount of \$150,000 to undertake a marketing strategy study to identify highly effective, comprehensive and coordinated Health Center marketing approaches.

Increased network, infrastructure and desktop technician staffing for information technology totaling \$400,000 necessary to support \$4.9 million in planned IT capital investments funded under 21st Century UConn for FY06.

UCHC Campus Master Plan - November, 2002
The key elements of the 10 year master plan vision are the achievement of the following:

- Construction of a new 93,000 net square feet research tower designed to provide highly flexible and up to date research space in support of the research strategic plan, the implementation of a research dollar density space allocation system and to provide for "decanting" of approximately 52,000 net square feet in the late '60's era Main Building research lab space known as Building L.
- A new student services center will be created and classroom space will be recaptured through the renovation of "decanted" research and academic administrative space currently housed in educational space.

 The decanted research and academic administrative space will be relocated to renovated and modernized research and administrative space in the Main Building research lab space known as Building L.



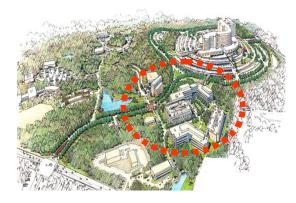






- Development of an Ambulatory Care Zone at the lower campus for improved patient accessibility and relocation of ambulatory care activities out of hospital space. The MARB and the proposed renovation of the ASB for clinical use will begin this process.
- Continue in-patient clinical strategic facilities planning efforts.
- Expand infrastructure including parking to support new construction.

 Acquire property as existing space utilization is at maximum capacity and due to wet lands restrictions there are few on-campus development options to support continued growth.







- wet lands
- MARB
- New parking

FY06 Capital Spending – Major Projects

Education	Academic Builling and Dental School Renovations	1,520,000
	Library Collections	1,360,425
	IT Education (SOM/SODM)- Health Science Education Center, Library IT upgrades, Student Admin. System	1,236,000
	School of Medicine and Dental Medicine equipment	1,140,000
Research	New Research Building	14,000,000
	Center for Laboratory Animal Care (CLAC) - Renovations & Equipment	912,000
	Research Equipment	550,000
	Signature Programs - Research	508,000
	SOM and SODM - Strategic Plan Commitments for Start-up	1,025,000
	Grant Specific Equipment	1,604,100
	IT Infoed, Colony Management, ARB videoconferencing, Research Clinical Trials knowledge management	727,000
Clinical	Munson Road Renovations	775,000
	Facilities Management - Cooling Tower & Other Building Services	600,000
	Clinical Information Technology Applications & Equipment	1,223,000
	Radiology PACS System - Information Technology	900,000
	Neonatal Intensive Care Unit - Replacement monitors	1,050,000
	Hospital Equipment - New & Replacement Equipment	1,775,000
	Pat & Jim Calhoun Cardiology Center - Equipment	971,000
	Pat & Jim Calhoun Cardiology Center - Electrophysiology Lab	2,381,000
	Neag Comprehensive Cancer Center - Equipment & renovations	2,113,000
	ICU Renovations	1,000,000
	OB- Labor & Delivery Renovations	910,000
	UMG Clinical Space Expansion (Renovation of ASB Building)	10,850,000
	UMG Clinical Space Expansion (Medical Equipment)	1,250,000
	Dowling South/North Design	530,000
	New and Replacement Clinical Equipment	662,000
Institutional	Campus Wide Security	1,229,759
	New and Replacement Equipment	2,665,300
	Deferred Maintenance	3,000,000
	Institutional Support - Peoplesoft HR system, vidoeconferencing, Data warehouse, Automated workflow (trave	1,235,600
	IT - Intrusion dection/prevention/Firewall, Tivoli system memory, wireless access points, network management	1,471,400
	Information Technology - Installation Staff	1,600,000
	New Data Center - located to Munson Road	4,500,000

5 Year Spending Plan

PROJECT	PREVIOUS AUTHORIZED FY 2006 SPEND PLAN	FY2007	FY 2008	FY 2009	FY 2010	FY 2011	TOTAL
Allocated Bond Fund Balance (including HIPAA)	\$3,851,990	0	0	0	0	0	3,851,990
21st Century UConn	\$26,100,000	39,720,000	35,850,000	38,060,000	43,420,000	39,530,000	196,580,000
Total Bond Funds	\$29,951,990						
OTHER	Proposed Spending Plan <u>FY 2006</u>	Proposed Spending Plan <u>FY 2007</u>	Proposed Spending Plan <u>FY 2008</u>	Proposed Spending Plan <u>FY 2009</u>	Proposed Spending Plan FY 2010	Proposed Spending Plan <u>FY 2011</u>	
Research - Use Allowance	3,527,000	3,000,000	3,150,000	3,300,000	3,500,000	3,675,000	20,152,000
Other (Grants, SSOG/DCAA, Dept. Reserves)	2,323,400	3,000,000	3,000,000	3,000,000	3,000,000	3,000,000	17,323,400
JDH/Dental Clinics - Capital	15,335,000	15,500,000	11,100,000	12,000,000	14,200,000	14,700,000	82,835,000
UMG Clinical Space Expansion (Renovation of ASB Building)	12,100,000	0	0	0	0	0	12,100,000
UMG - Capital	2,325,000	3,500,000	2,000,000	2,000,000	2,000,000	2,000,000	13,825,000
Other Operating (SOM, SODM, Facilities, & Library)	9,803,700	4,000,000	5,500,000	4,000,000	6,700,000	4,000,000	34,003,700
Total Other Funds	\$45,414,100	\$29,000,000	\$24,750,000	\$24,300,000	\$29,400,000	\$27,375,000	\$180,239,100
Sources	\$75,366,090	\$68,720,000	\$60,600,000	\$62,360,000	\$72,820,000	\$66,905,000	\$406,771,090

Signature Programs

Challenges and Opportunities

Completing leadership and translational research recruitments; and engaging in intercampus development of centers of excellence are the keys to advancing our 2020 Vision.

Research

NIH grant funding plateau demands greater attention on technology transfer and exploiting patent potential of new discoveries through increased emphasis on translational and collaborative interdisciplinary research.

Education

Competitive faculty salaries and meaningful recognition for outstanding teaching contributions will allow us to continue to attract the highest quality faculty and students.

Clinical Care

Addressing facilities-related constraints to clinical revenue generation and growth must be a priority to ensure the highest quality health care delivery system and to maintaining a positive clinical bottom-line.

Institutional Support

Unfunded mandates and "negative" growth State appropriation levels demand aggressive endowment development efforts to create a pool of discretionary and fungible dollars which support the whole of the Health Center.

FY 2006: Capital Budget of \$79 Million

- Storrs & Regionals: \$52.9M
 - Deferred Maintenance
 - Equipment
 - Farm Buildings
 - Intramural, Recreational & Intercollegiate Facilities
 - Law School
 - Stamford Campus
 - Student Union
 - West Hartford Campus
- Health Center: \$26.1M
 - Deferred Maintenance
 - Dental School
 - Equipment
 - Medical School Academic Building
 - Research Tower

